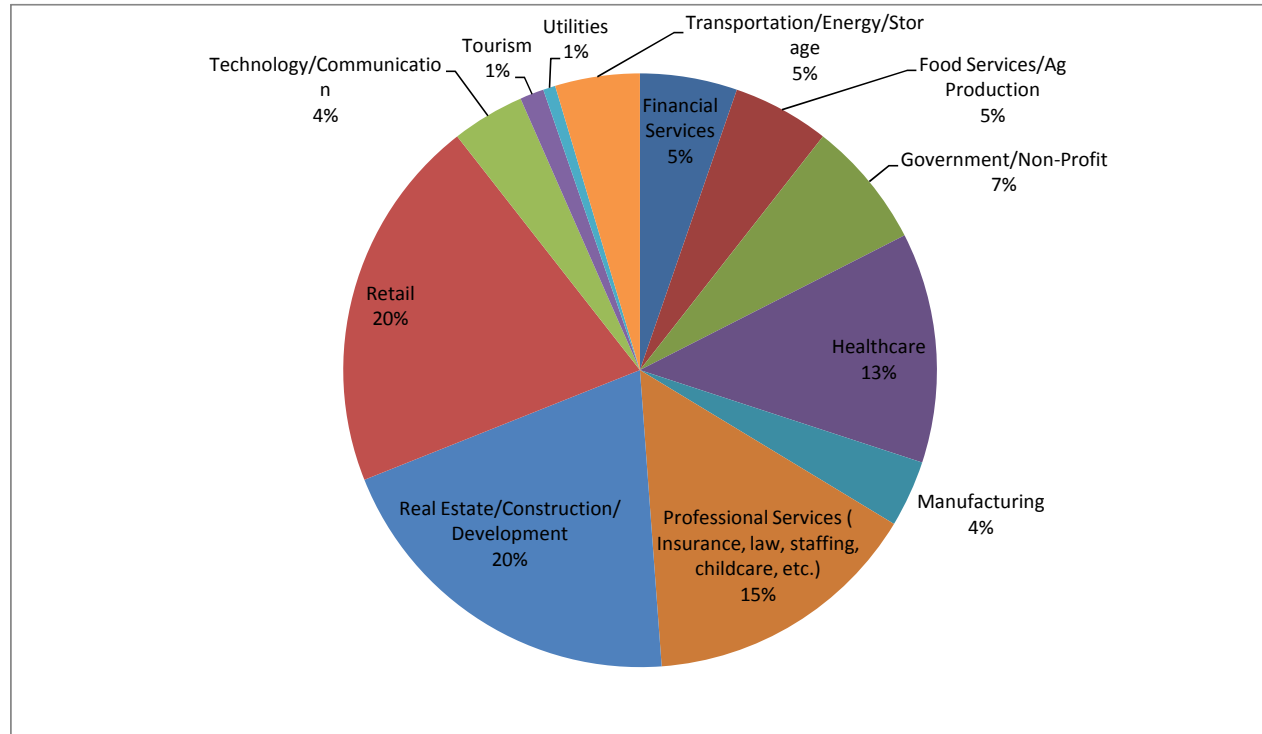


## Cumulative Data

### Number of Surveys

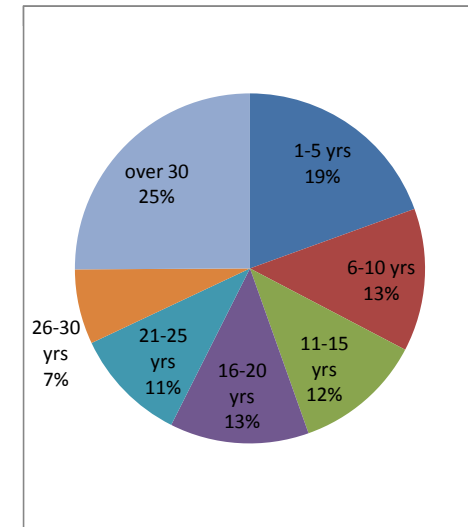
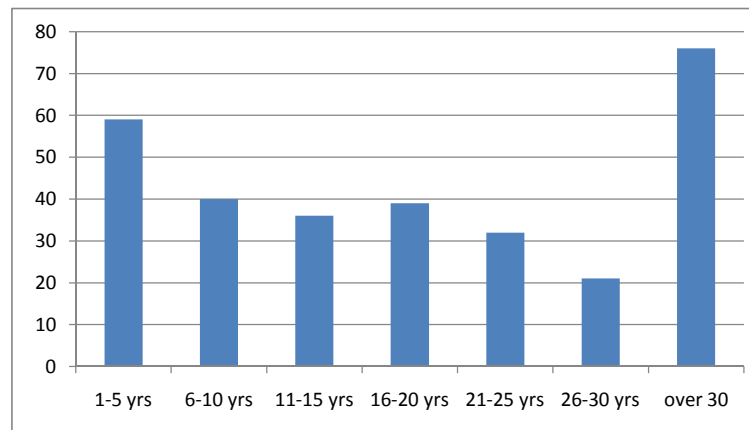
#### 1 What is your company's primary business?

Financial Services	16
Food Services/Ag Production	16
Government/Non-Profit	21
Healthcare	38
Manufacturing	11
Professional Services (Insurance, law, staffing, childcare, etc.)	46
Real Estate/Construction/Development	61
Retail	62
Technology/Communication	12
Tourism	4
Utilities	2
Transportation/Energy/Storage	14
<b>total</b>	<b>303</b>



#### 2 How long has your business been in Paradise

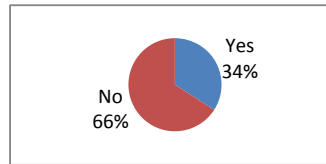
1-5 yrs	59
6-10 yrs	40
11-15 yrs	36
16-20 yrs	39
21-25 yrs	32
26-30 yrs	21
over 30	76



### 3 Is your business a home-based business

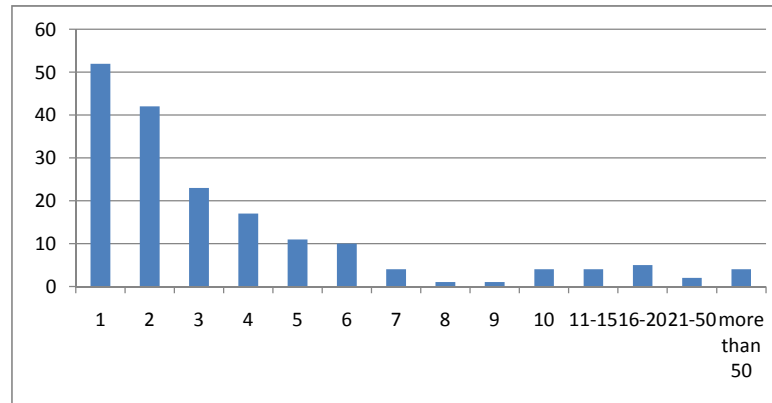
Yes	94
No	182

Cumulative Data



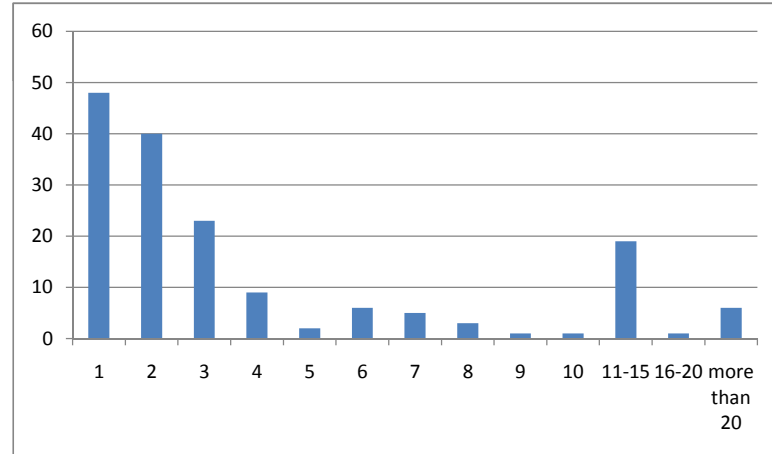
### 4 Number of full-time employees

1	52	52
2	42	84
3	23	69
4	17	68
5	11	55
6	10	60
7	4	28
8	1	8
9	1	9
10	4	10
11-15	4	52
16-20	5	90
21-50	2	70
more than 50	4	200
	180	855



### 5 Number of part-time employees

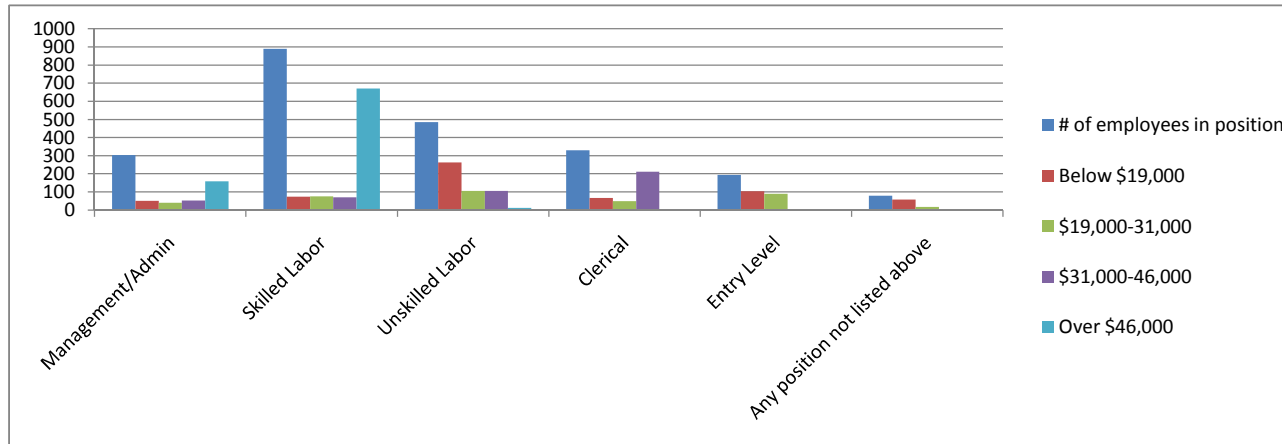
1	48	48
2	40	80
3	23	69
4	9	36
5	2	10
6	6	36
7	5	35
8	3	24
9	1	9
10	1	10
11-15	19	247
16-20	1	20
more than 20	6	120
	164	744



# Cumulative Data

## 6 Employment Positions and Salary Ranges

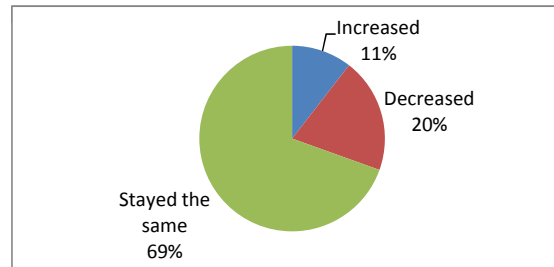
job/ position	# of employees in position	Below \$19,000	\$19,000-31,000	\$31,000-46,000	Over \$46,000	
Management/Admin	303	51	41	52	159	303
Skilled Labor	890	73	76	71	670	890
Unskilled Labor	486	262	106	106	12	486
Clerical	329	66	49	212	2	329
Entry Level	194	104	90			194
Any position not listed above	79	58	18	2	1	79



## Over the past 12 months, have the number of people employed by your business increase, decreased, or stayed the same?

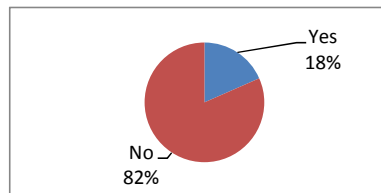
7 same?

Increased	27
Decreased	51
Stayed the same	178



## 8 Do you plan to hire in the next 6 months?

Yes	51
No	225

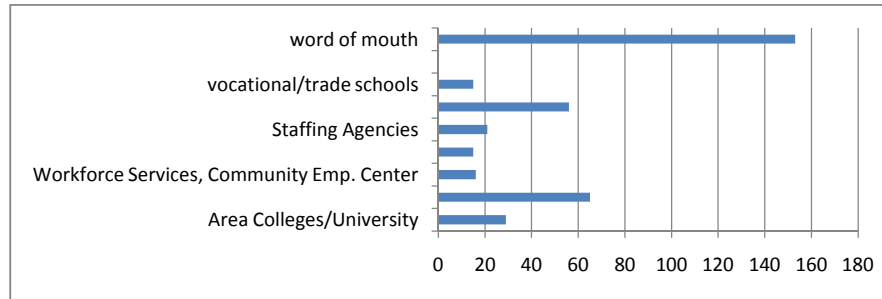


# Cumulative Data

## 9 Please indicate which of the following methods you use to obtain replacement/new employees

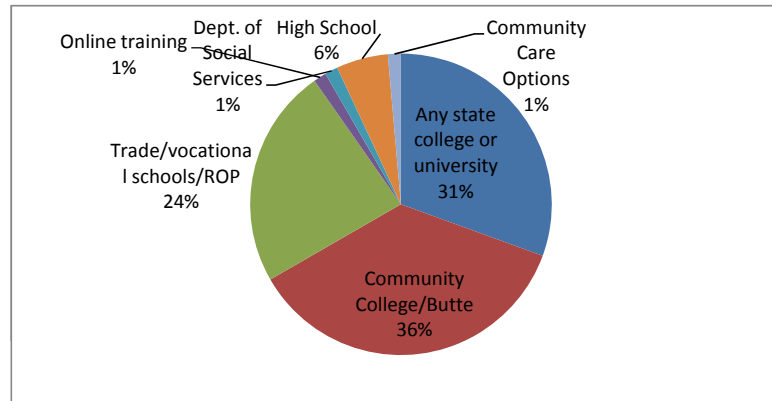
Area Colleges/University	29
Newspaper Advertising	65
Workforce Services, Community	
Emp. Center	16
Local High Schools	15
Staffing Agencies	21
Internet job boards	56
vocational/trade schools	15
television	
word of mouth	153
other	

CSU, Employment Center, in house employees(2), others in the industry/referrals (5), resumes, military, sign on door (2), company's website/internal (2), PIC, drop offs



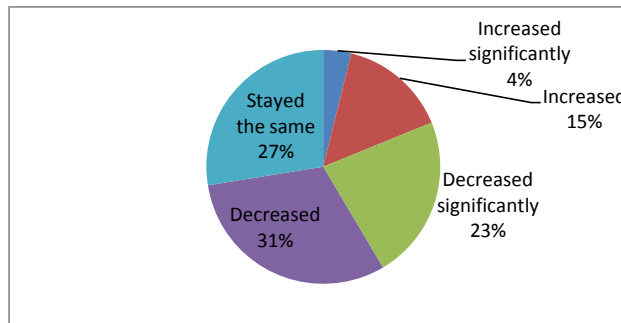
## 10 Which higher education institution provides better job training skills for the needs of your company?

Any state college or university	22
Community College/Butte	26
Trade/vocational schools/ROP	17
Online training	1
Dept. of Social Services	1
High School	4
Community Care Options	1



## 11 How have your gross revenues changed over the last 12 months?

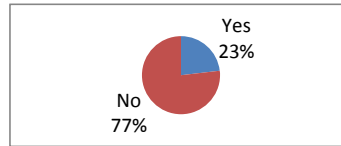
Increased significantly	11
Increased	43
Decreased significantly	65
Decreased	89
Stayed the same	79



# Cumulative Data

## 12 Are you considering relocating, selling or closing this business in the next five years?

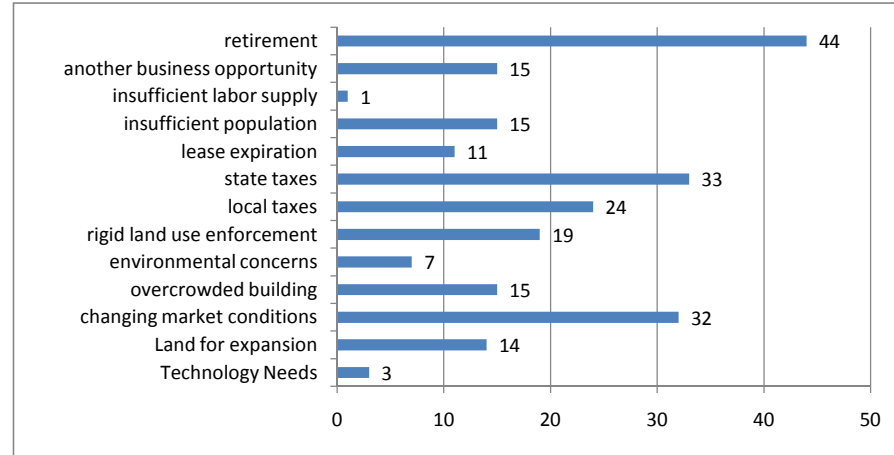
Yes	62
No	205



## 13 Are you considering relocating, what would your primary reason be for this decision?

Technology Needs	3	1%
Land for expansion	14	6%
changing market conditions	32	14%
overcrowded building	15	6%
environmental concerns	7	3%
rigid land use enforcement	19	8%
local taxes	24	10%
state taxes	33	14%
lease expiration	11	5%
insufficient population	15	6%
insufficient labor supply	1	0%
another business opportunity	15	6%
retirement	44	19%

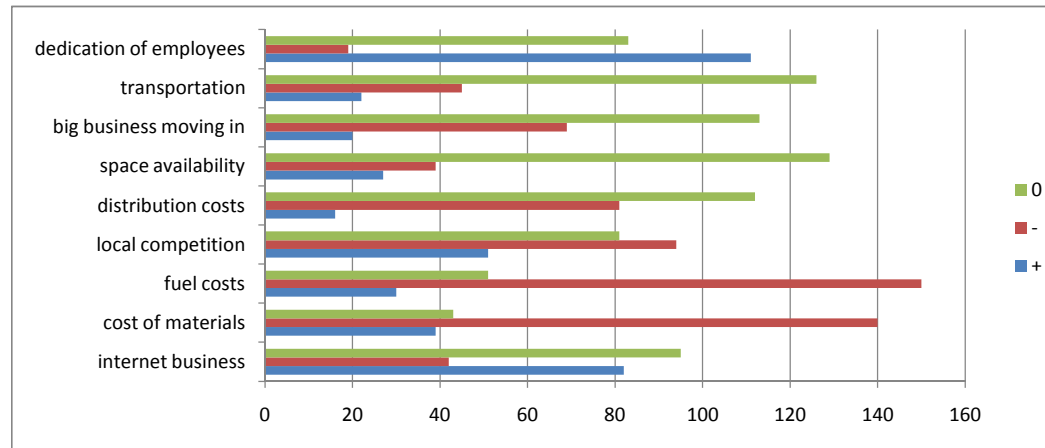
233



# Cumulative Data

## 14 What economic factors have an impact on your business

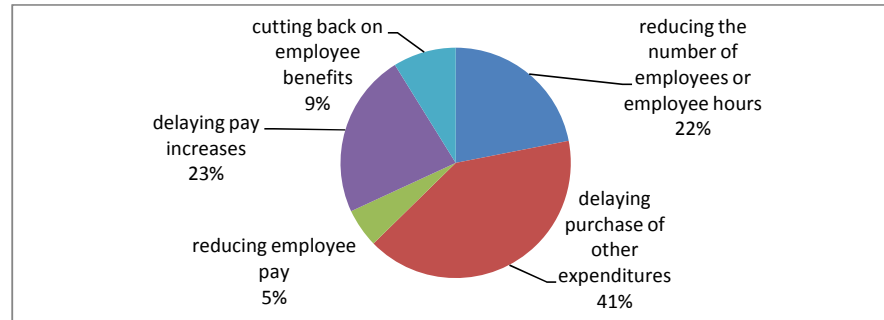
	+	%	-	%	0	%	Total
internet business	82	37%	42	19%	95	43%	219
cost of materials	39	18%	140	63%	43	19%	222
fuel costs	30	13%	150	65%	51	22%	231
local competition	51	23%	94	42%	81	36%	226
distribution costs	16	8%	81	39%	112	54%	209
space availability	27	14%	39	20%	129	66%	195
big business moving in	20	10%	69	34%	113	56%	202
transportation	22	11%	45	23%	126	65%	193
dedication of employees	111	52%	19	9%	83	39%	213



## Cumulative Data

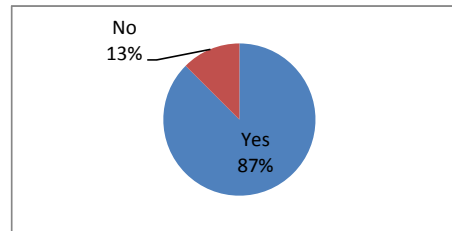
### 15 What steps are you taking to control or reduce costs for your business

reducing the number of employees or employee hours	97
delaying purchase of other expenditures	180
reducing employee pay	24
delaying pay increases	102
cutting back on employee benefits	39



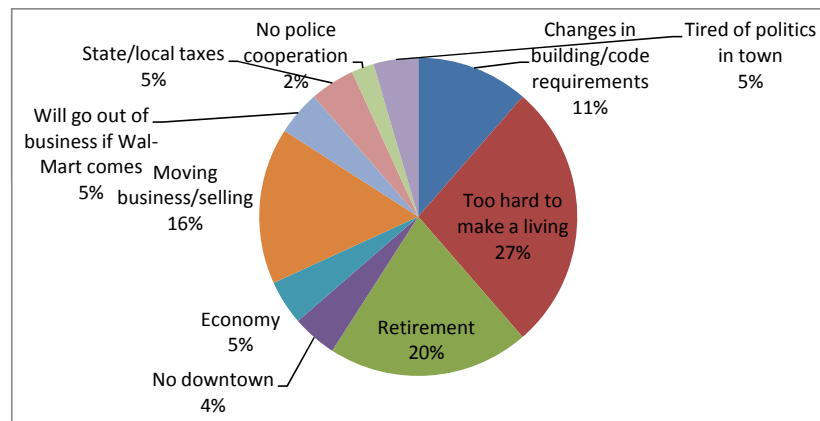
### 16 Do you see yourself in Paradise in the next 5 years

Yes	252
No	36



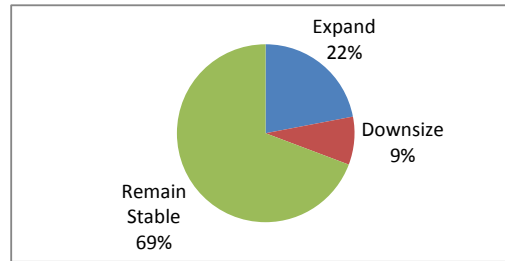
### 17 If no, why not?

Changes in building/code requirements	5
Too hard to make a living	12
Retirement	9
No downtown	2
Economy	2
Moving business/selling	7
Will go out of business if Wal-Mart comes	2
State/local taxes	2
No police cooperation	1
Tired of politics in town	2

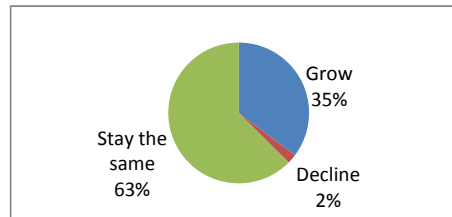


**18 In the next 5 years you plan to:**

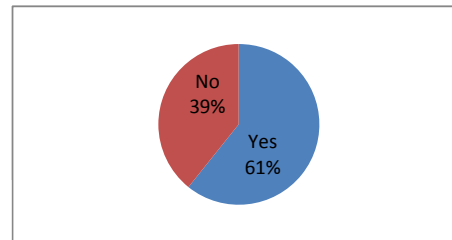
Expand	40
Downsize	16
Remain Stable	126

**19 Over the next 12 months, do you plan to expand your product line?**

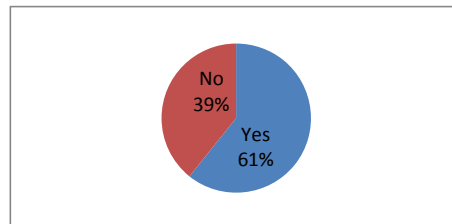
Grow	94
Decline	6
Stay the same	167

**20 Do you use the internet to conduct business**

Yes	178
No	115

**21 If the Town provides a business directory on the town's website, would you like to advertise your business?**

Yes	155
No	100

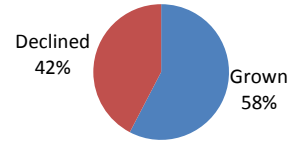




# Cumulative Data

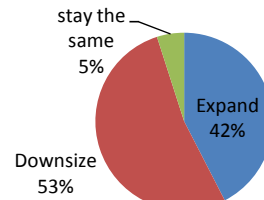
## 22 In the past 5 years has your business

Grown	154
Declined	113



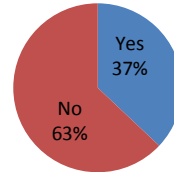
## 23 In the next 5 years do you plan to

Expand	120
Downsize	149
stay the same	14



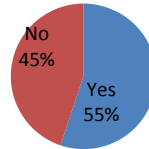
## 24 Over the next 12 months, do you plan to expand your product line?

Yes	97
No	165



## 25 Is there room for expansion at your current site?

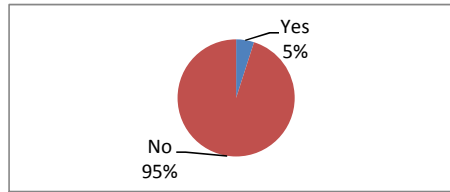
Yes	156
No	127



# Cumulative Data

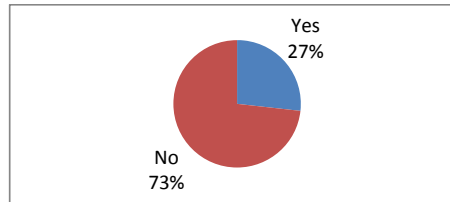
**Over the next 12 months, do you expect to seek a bigger building?**

Yes	14
No	269



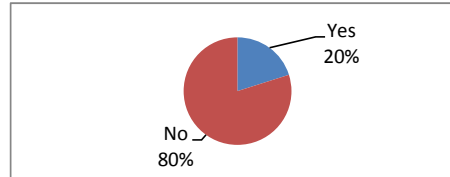
**Do you see opportunities for synergies or value-added products?**

Yes	69
No	189



**Have you combined products or offered specials as a local effort with other merchants in town or in the county?**

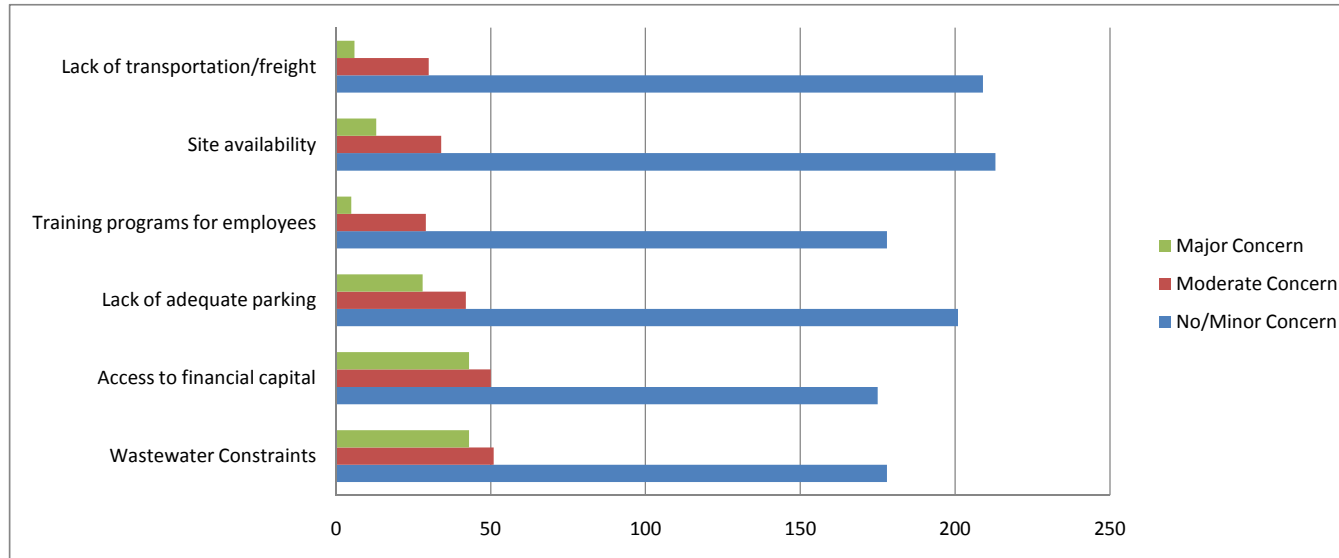
Yes	57
No	227



Cumulative Data

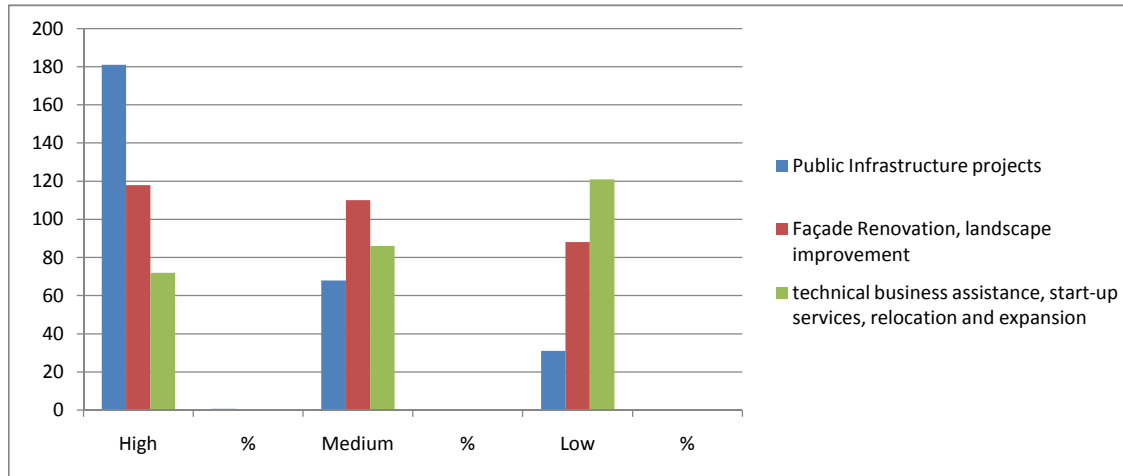
29 Please indicate the impact the following Town services have on the operation of your business

	No/Minor Concern	%	Moderate Concern	%	Major Concern	%	Total
Wastewater Constraints	178	67%	51	19%	43	16%	272
Access to financial capital	175	65%	50	19%	43	16%	268
Lack of adequate parking	201	74%	42	15%	28	10%	271
Training programs for employees	178	84%	29	14%	5	2%	212
Site availability	213	82%	34	13%	13	5%	260
Lack of transportation/freight	209	85%	30	12%	6	2%	245



**30 Rate the importance of the following Community Development projects in our community.**

	High	%	Medium	%	Low	%	Total
Public Infrastructure projects	181	65%	68	24%	31	11%	280
Façade Renovation, landscape improvement	118	37%	110	35%	88	28%	316
technical business assistance, start-up services, relocation and expansion	72	26%	86	31%	121	43%	279

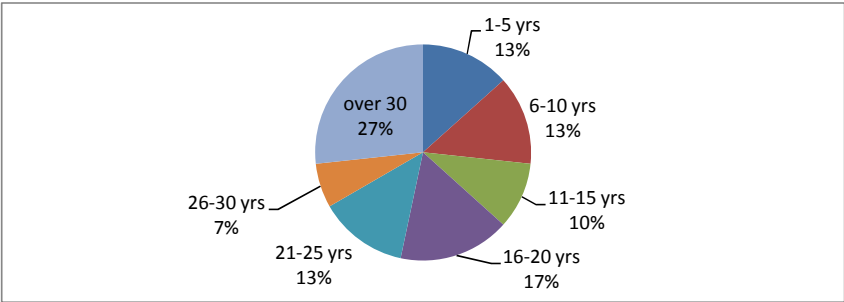


Number of Surveys 60

1 What is your company's primary business? CONSTRUCTION & DEVELOPMENT

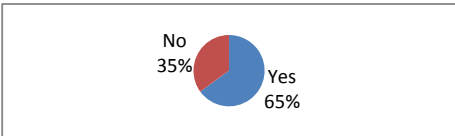
2 How long has your business been in Paradise

1-5 yrs	8
6-10 yrs	8
11-15 yrs	6
16-20 yrs	10
21-25 yrs	8
26-30 yrs	4
over 30	16



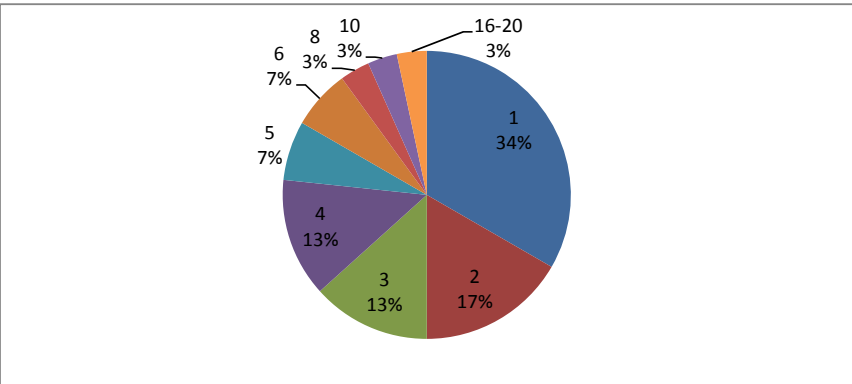
3 Is your business a home-based business

Yes	37
No	20



4 Number of full-time employees

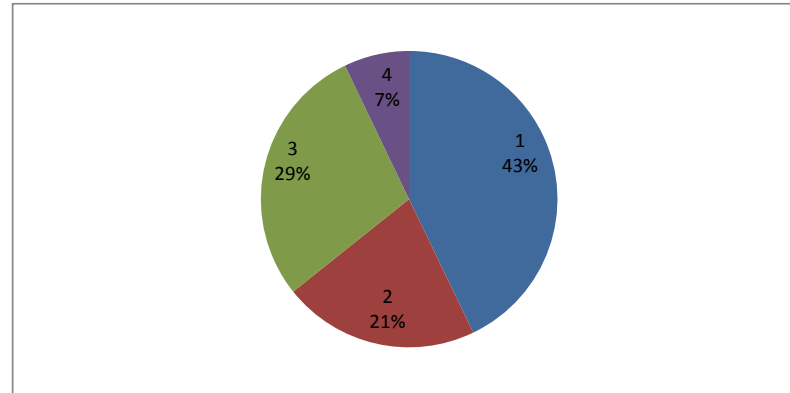
1	10
2	5
3	4
4	4
5	2
6	2
7	
8	1
9	
10	1
11-15	
16-20	1
21-50	
more than 50	



## Construction & Development

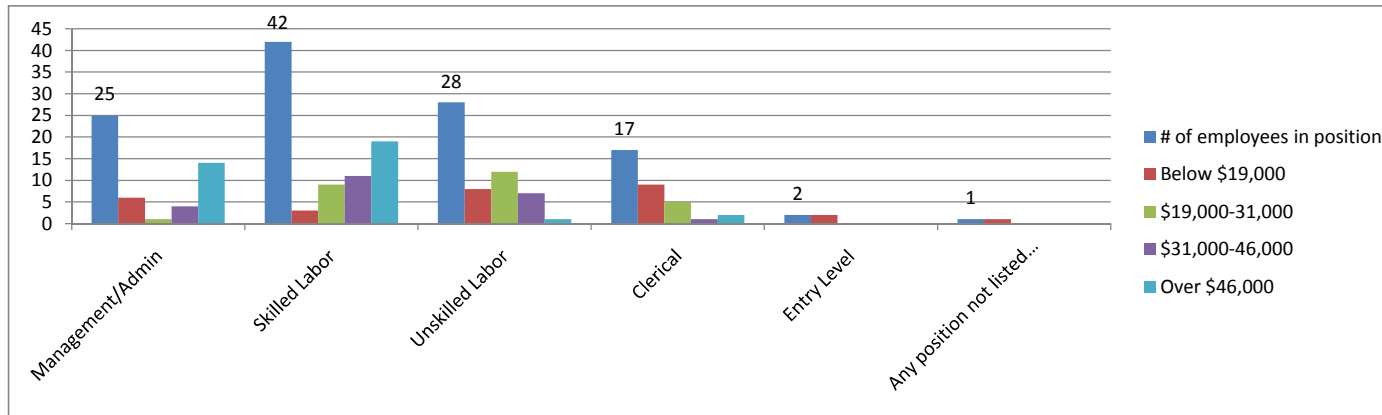
### 5 Number of part-time employees

1	6
2	3
3	4
4	1
5	
6	
7	
8	
9	
10	
11-15	
16-20	
more than 20	



### 6 Employment Positions and Salary Ranges

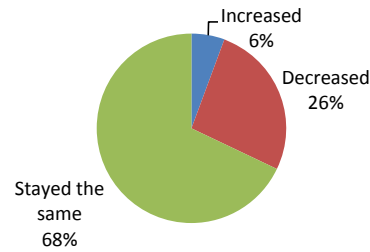
job/ position	# of employees in position	Below \$19,000	\$19,000- 31,000	\$31,000- 46,000	Over \$46,000	
Management/Admin	25	6	1	4	14	25
Skilled Labor	42	3	9	11	19	42
Unskilled Labor	28	8	12	7	1	28
Clerical	17	9	5	1	2	17
Entry Level	2	2				2
Any position not listed above	1	1				1



## Construction & Development

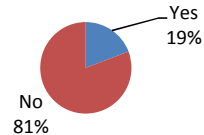
**Over the past 12 months, have the number of people employed by you**  
**7 business increase, decreased, or stayed the same?**

Increased	3
Decreased	14
Stayed the same	36



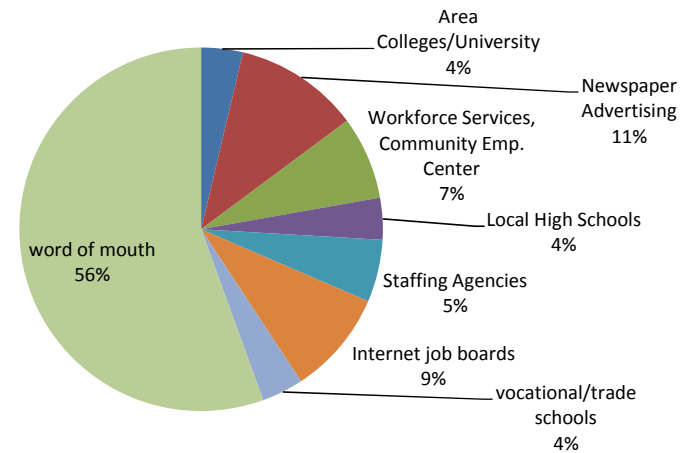
**Do you plan to hire in the next**  
**8 6 months**

Yes	10
No	42



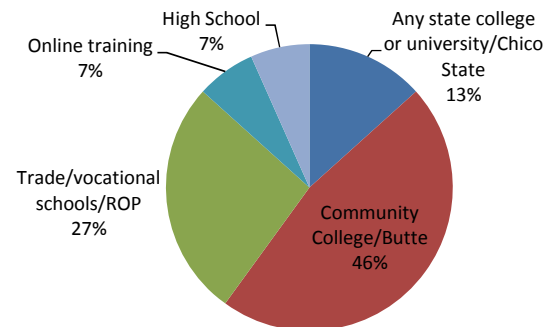
**Please indicate which of the following methods you use to**  
**9 obtain replacement/new employees**

Area Colleges/University	2
Newspaper Advertising	6
Workforce Services, Community Emp. Center	4
Local High Schools	2
Staffing Agencies	3
Internet job boards	5
vocational/trade schools	2
television	
word of mouth	30
other	industry networking (3)



**Which higher education institution provides better job**  
**10 training skills for the needs of your company?**

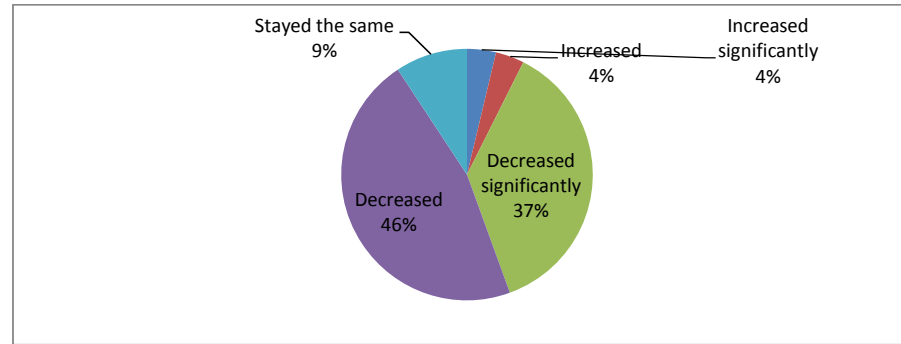
Any state college or university/Chico State	2
Community College/Butte	7
Trade/vocational schools/ROP	4
Military	
Online training	1
Dept. of Social Services	
High School	1
Community Care Options	



## Construction & Development

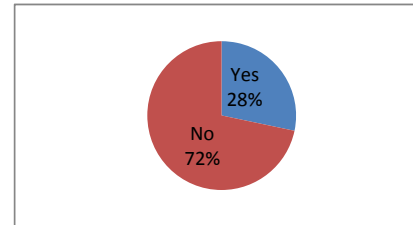
### 11 How have your gross revenues changed over the last 12 months?

Increased significantly	2
Increased	2
Decreased significantly	20
Decreased	25
Stayed the same	5



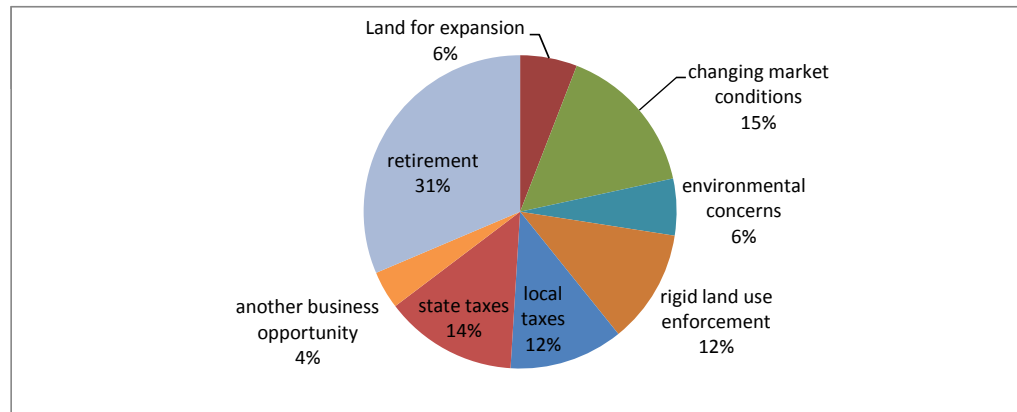
### 12 Are you considering relocating, selling or closing this business in the next five years?

Yes	15
No	38



### 13 Are you considering relocating, what would your primary reason be for this decision?

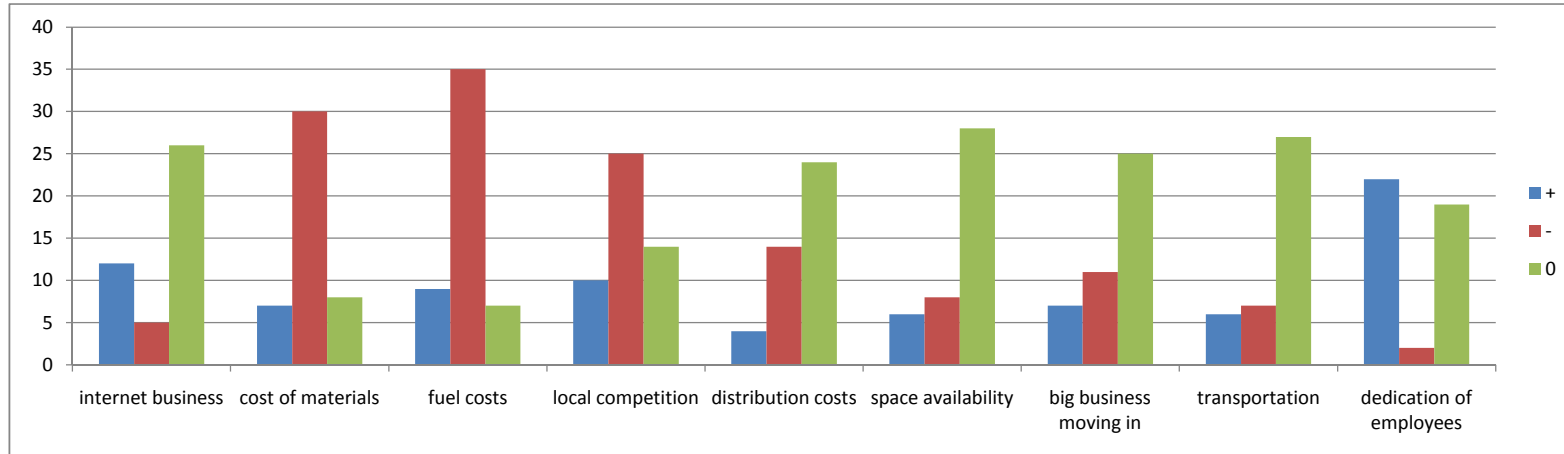
Technology Needs	
Land for expansion	3
changing market conditions	8
overcrowded building	
environmental concerns	3
rigid land use enforcement	6
local taxes	6
state taxes	7
lease expiration	
insufficient population	
insufficient labor supply	
another business opportunity	2
retirement	16





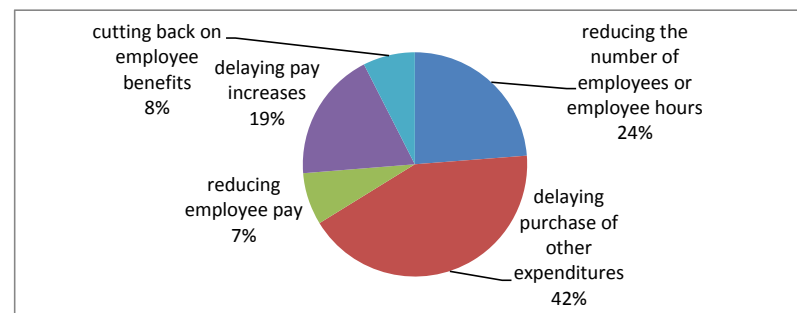
## 14 What economic factors have an impact on your business

	+	%	-	%	0	%	
internet business	12	28%	5	12%	26	60%	43
cost of materials	7	16%	30	67%	8	18%	45
fuel costs	9	18%	35	69%	7	14%	51
local competition	10	20%	25	51%	14	29%	49
distribution costs	4	10%	14	33%	24	57%	42
space availability	6	14%	8	19%	28	67%	42
big business moving in	7	16%	11	26%	25	58%	43
transportation	6	15%	7	18%	27	68%	40
dedication of employees	22	51%	2	5%	19	44%	43



## 15 What steps are you taking to control or reduce costs for your business

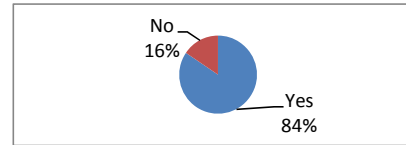
reducing the number of employees or employee hours	19
delaying purchase of other expenditures	34
reducing employee pay	6
delaying pay increases	15
cutting back on employee benefits	6



## Construction & Development

### 16 Do you see yourself in Paradise in the next 5 years

Yes	49
No	9

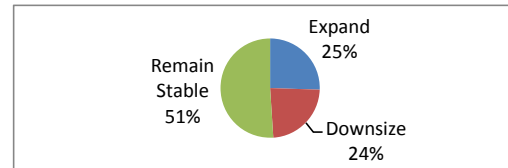


### 17 If no, why not?

lack of police cooperation, no or slow growth, retirement (2), construction activities not sustainable in Butte County (2), excessive building requirements (3), ready for a change

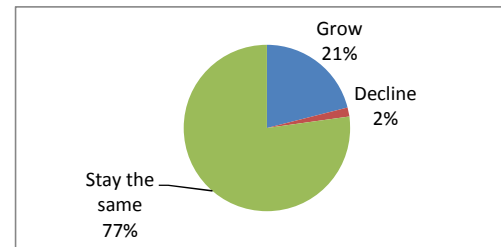
### 18 In the next 5 years you plan to:

Expand	13
Downsize	12
Remain Stable	26



### 19 Over the next 12 months, do you plan to expand your product line?

Grow	12
Decline	1
Stay the same	44



## Construction & Development

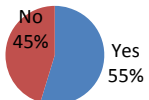
### 20 Do you use the internet to conduct business

Yes	30
No	29



### 21 If the Town provides a business directory on the town's website, would you like to advertise your business?

Yes	29
No	24



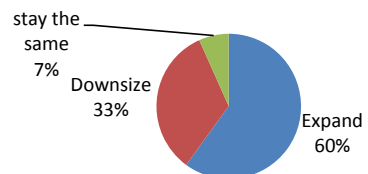
### 22 In the past 5 years has your business

Grown	25
Declined	29



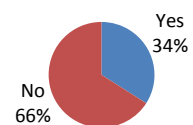
### 23 In the next 5 years do you plan to

Expand	27
Downsize	15
stay the same	3



### Over the next 12 months, do you plan to expand your product line?

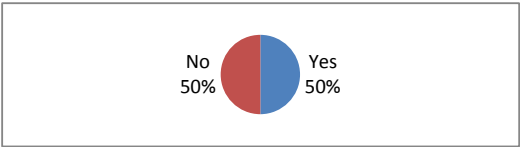
Yes	17
No	33



Construction & Development

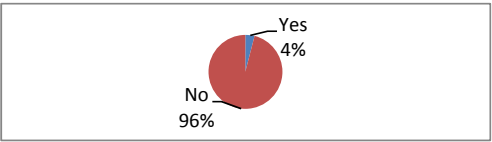
25 Is there room for expansion at your current site?

Yes	26
No	26



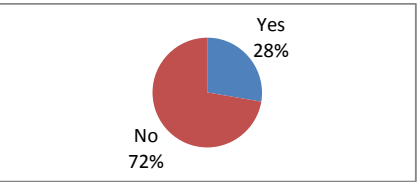
26 Over the next 12 months, do you expect to seek a bigger building?

Yes	2
No	49



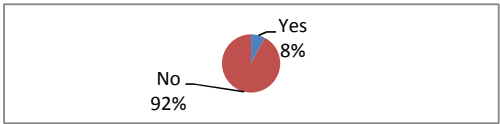
27 Do you see opportunities for synergies or value-added products?

Yes	13
No	34



28 Have you combined products or offered specials as a local effort with other merchants in town or in the county?

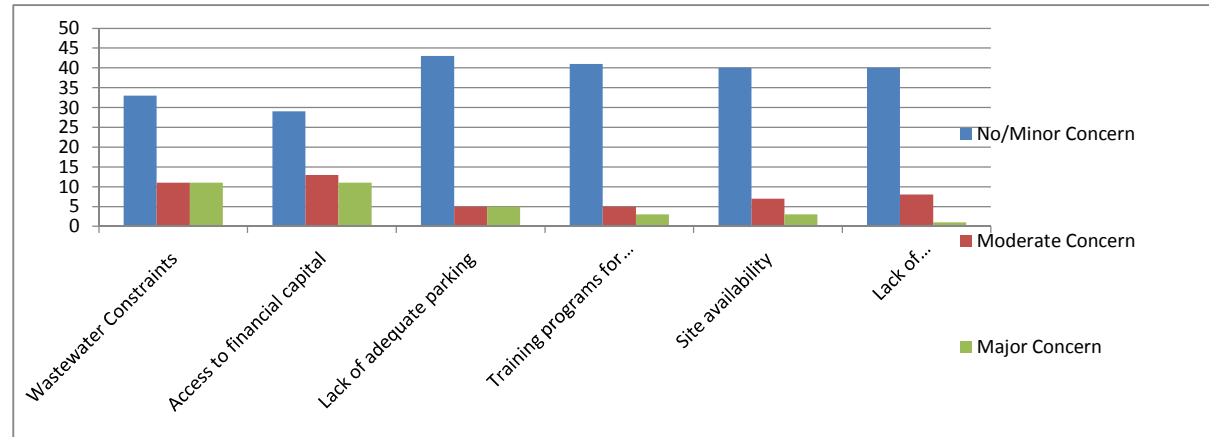
Yes	4
No	47



## Construction & Development

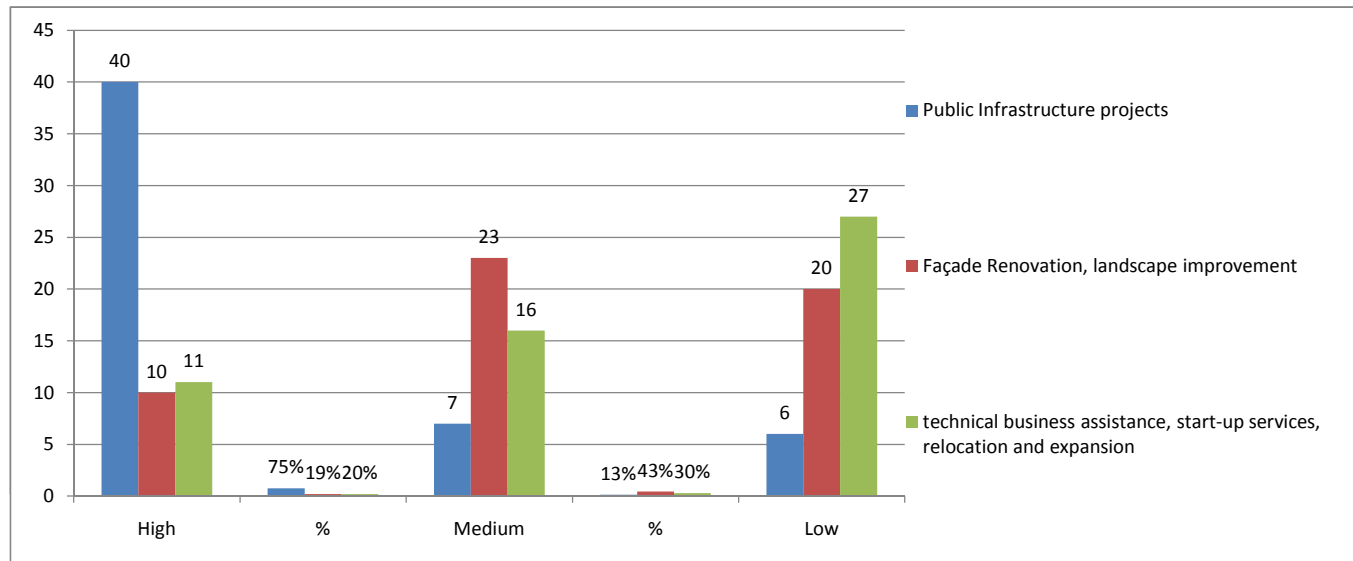
### 29 Please indicate the impact the following Town services have on the operation of your business

	No/Minor Concern	%	Moderate Concern	%	Major Concern	%	
Wastewater Constraints	33	60%	11	20%	11	20%	55
Access to financial capital	29	55%	13	25%	11	21%	53
Lack of adequate parking	43	81%	5	9%	5	9%	53
Training programs for employees	41	84%	5	10%	3	6%	49
Site availability	40	80%	7	14%	3	6%	50
Lack of transportation/freight	40	82%	8	16%	1	2%	49



**30 Rate the importance of the following Community Development project in our community.**

	High	%	Medium	%	Low	%	
Public Infrastructure projects	40	75%	7	13%	6	11%	53
Façade Renovation, landscape improvement	10	19%	23	43%	20	38%	53
technical business assistance, start-up services, relocation and expansion	11	20%	16	30%	27	50%	54

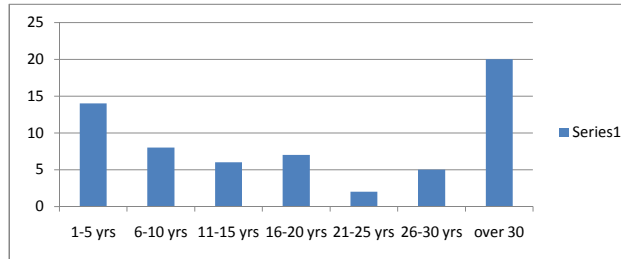


Number of Surveys 62

**1 What is your company's primary business?** RETAIL

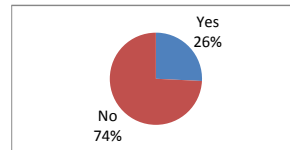
**2 How long has your business been in Paradise**

1-5 yrs	14	23%
6-10 yrs	8	13%
11-15 yrs	6	10%
16-20 yrs	7	11%
21-25 yrs	2	3%
26-30 yrs	5	8%
over 30	20	32%



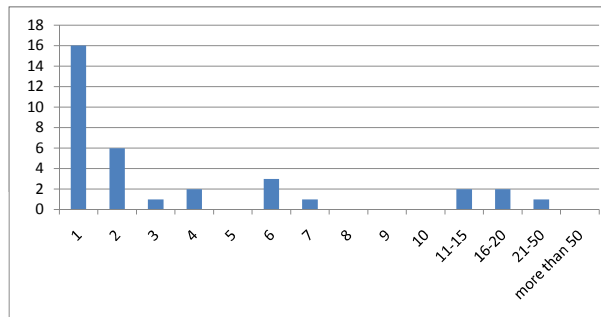
**3 Is your business a home-based business**

Yes	16
No	46



**4 Number of full-time employees**

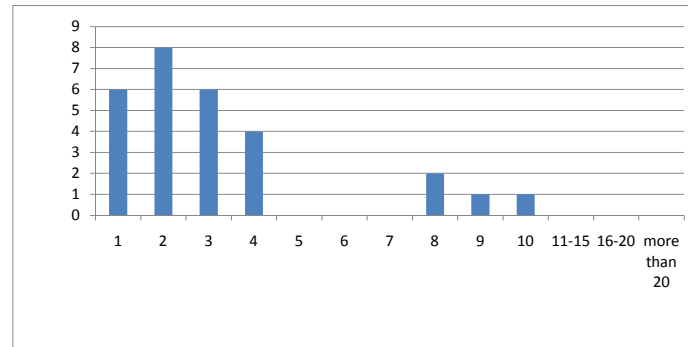
1	16
2	6
3	1
4	2
5	
6	3
7	1
8	
9	
10	
11-15	2
16-20	2
21-50	1
more than 50	



## Retail

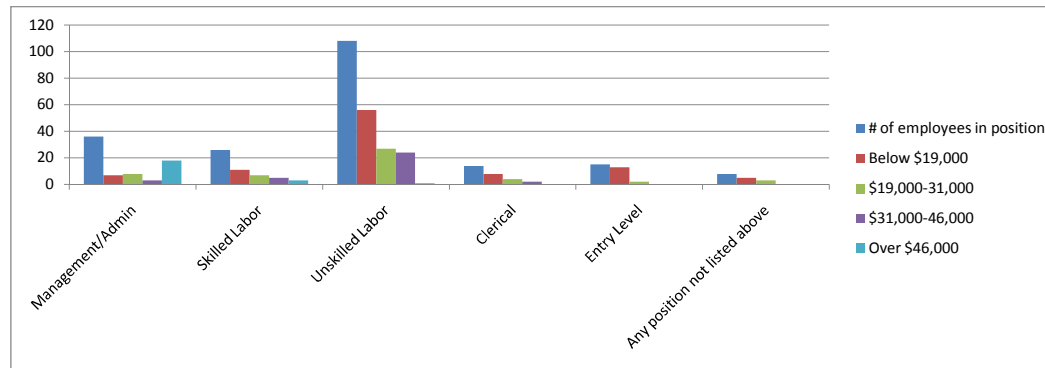
### 5 Number of part-time employees

1	6
2	8
3	6
4	4
5	
6	
7	
8	2
9	1
10	1
11-15	
16-20	
more than 20	



### 6 Employment Positions and Salary Ranges

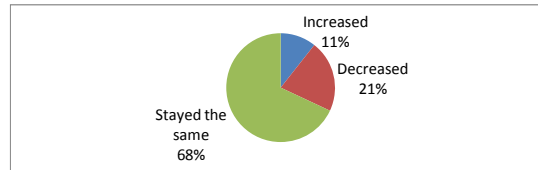
job/ position	# of employees in position	Below \$19,000	\$19,000-31,000	\$31,000- 46,000	Over \$46,000	total
Management/Admin	36	7	8	3	18	36
Skilled Labor	26	11	7	5	3	26
Unskilled Labor	108	56	27	24	1	108
Clerical	14	8	4	2		14
Entry Level	15	13	2			15
Any position not listed above	8	5	3			8



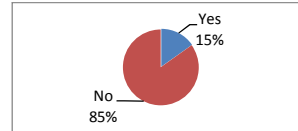


**7 Over the past 12 months, have the number of people employed by your business increase, decreased, or stayed the same?**

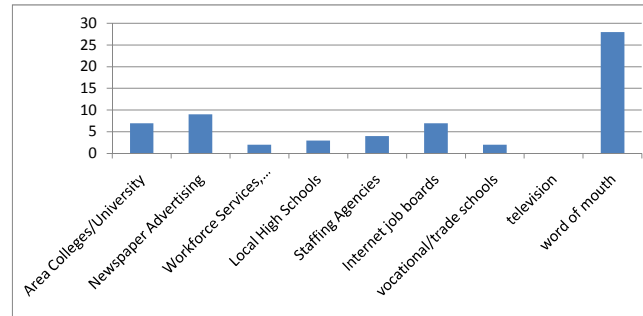
Increased	5
Decreased	10
Stayed the same	32

**8 Do you plan to hire in the next 6 months**

Yes	8
No	45

**9 Please indicate which of the following methods you use to obtain replacement/new employees**

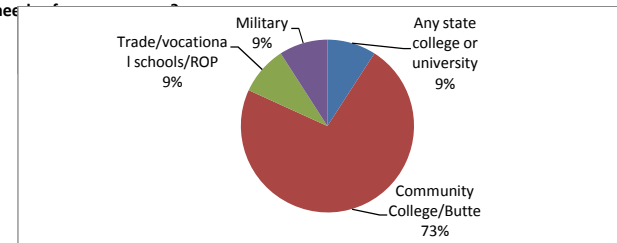
Area Colleges/University	7
Newspaper Advertising	9
Workforce Services,	
Community Emp. Center	2
Local High Schools	3
Staffing Agencies	4
Internet job boards	7
vocational/trade schools	2
television	
word of mouth	28
other	



Jr. colleges, company's online job board, in-house references, advertise at store

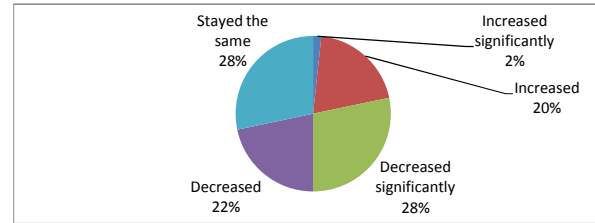
**10 Which higher education institution provides better job training skills for the new hire?**

Any state college or university	1
Community College/Butte	8
Trade/vocational schools/ROP	1
Military	1
Online training	
Dept. of Social Services	
High School	
Community Care Options	



**11 How have your gross revenues changed over the last 12 months?**

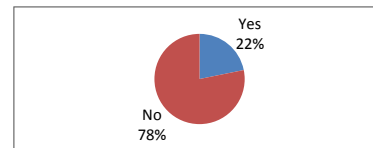
Increased significantly	1
Increased	12
Decreased significantly	17
Decreased	13
Stayed the same	17



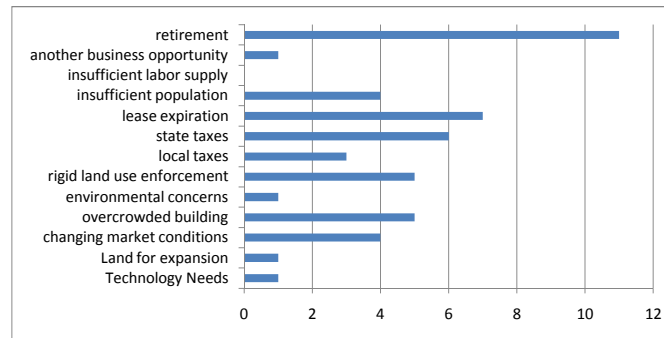
Are you considering relocating, selling or closing

**12 this business in the next five years?**

Yes	12
No	43

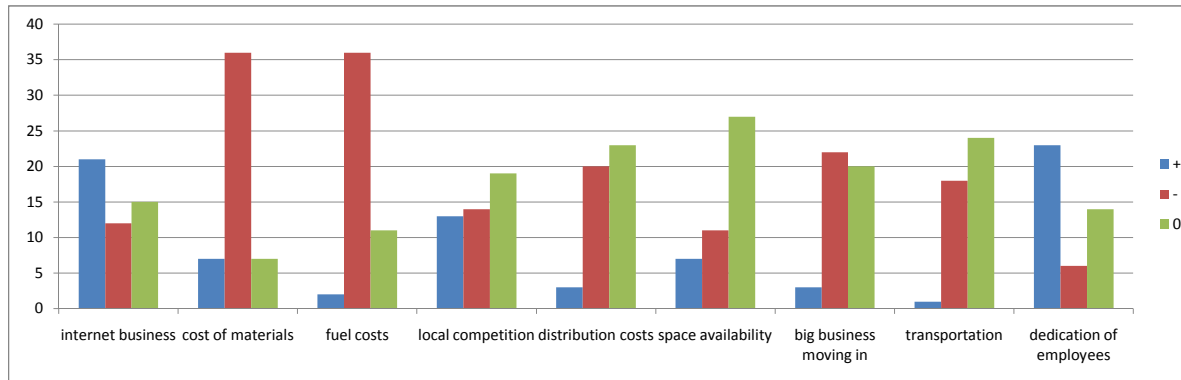
**13 Are you considering relocating, what would your primary reason be for this decision?**

Technology Needs	1
Land for expansion	1
changing market conditions	4
overcrowded building	5
environmental concerns	1
rigid land use enforcement	5
local taxes	3
state taxes	6
lease expiration	7
insufficient population	4
insufficient labor supply	
another business opportunity	1
retirement	11

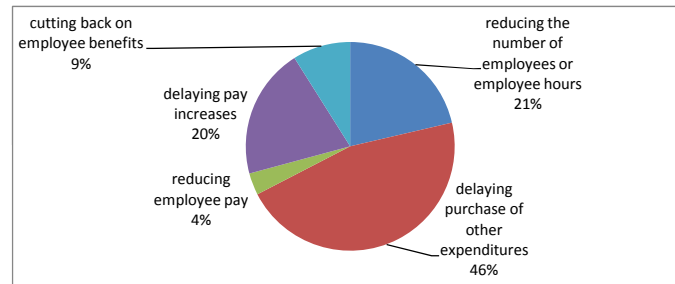


## 14 What economic factors have an impact on your business

	+	%	-	%	0	%	Total
internet business	21	44%	12	25%	15	31%	48
cost of materials	7	14%	36	72%	7	14%	50
fuel costs	2	4%	36	73%	11	22%	49
local competition	13	28%	14	30%	19	41%	46
distribution costs	3	7%	20	43%	23	50%	46
space availability	7	16%	11	24%	27	60%	45
big business moving in	3	7%	22	49%	20	44%	45
transportation	1	2%	18	42%	24	56%	43
dedication of employees	23	53%	6	14%	14	33%	43

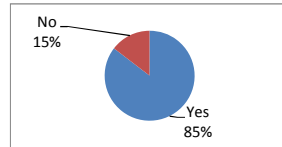
What steps are you taking to control or reduce costs for your business?  
15

reducing the number of employees or employee hours	19
delaying purchase of other expenditures	41
reducing employee pay	3
delaying pay increases	18
cutting back on employee benefits	8

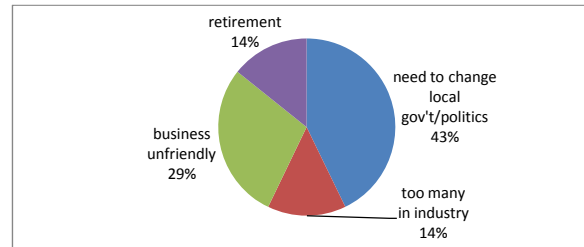


**16 Do you see yourself in Paradise in the next 5 years**

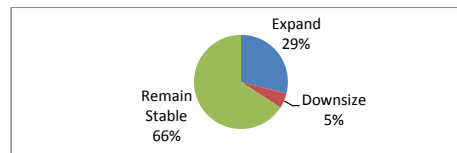
Yes	47
No	8

**17 If no, why not?**

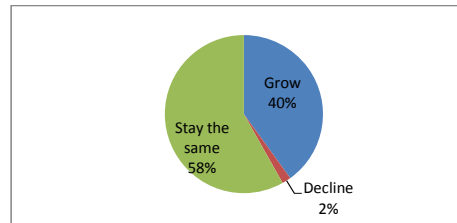
need to change local gov't/politics	3
too many in industry	1
business unfriendly	2
retirement	1

**18 In the next 5 years you plan to:**

Expand	11
Downsize	2
Remain Stable	25

**Over the next 12 months, do you plan to expand your product line?**

Grow	22
Decline	1
Stay the same	32

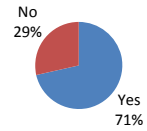


**20 Do you use the internet to conduct business**

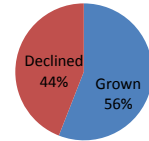
Yes	34
No	25

**21 If the Town provides a business directory on the town's website, would you like to advertise your business?**

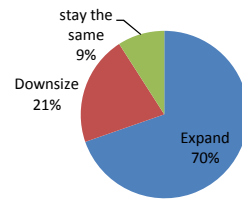
Yes	35
No	14

**22 In the past 5 years has your business**

Grown	28
Declined	22

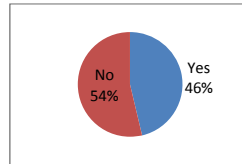
**23 In the next 5 years do you plan to**

Expand	23
Downsize	7
stay the same	3



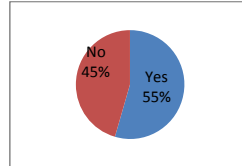
Over the next 12 months, do you plan to expand your  
24 product line?

Yes	25
No	29



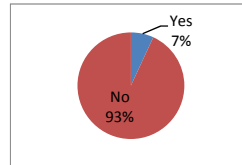
25 Is there room for expansion at your current site?

Yes	30
No	25



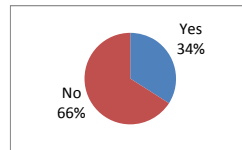
Over the next 12 months, do you expect to seek a bigger  
26 building?

Yes	4
No	54



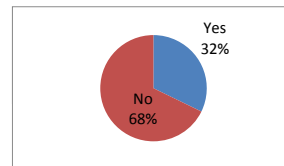
Do you see opportunities for synergies or value-added  
27 products?

Yes	17
No	33



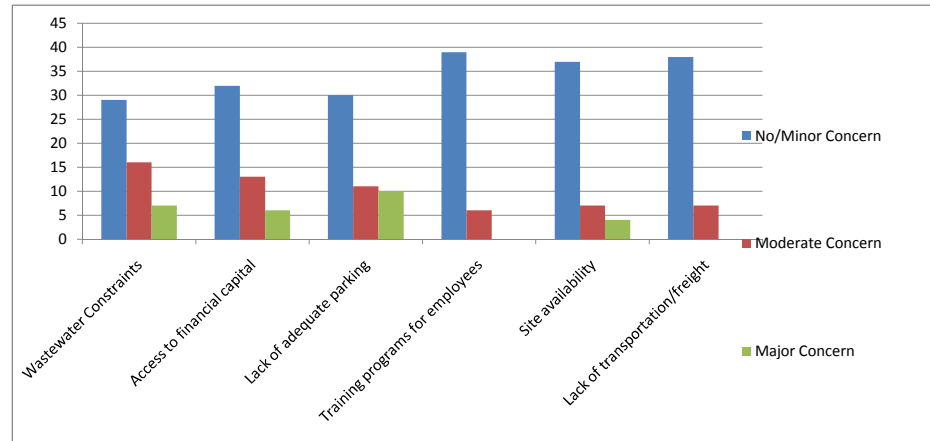
Have you combined products or offered specials as a local  
28 effort with other merchants in town or in the county?

Yes	19
No	40



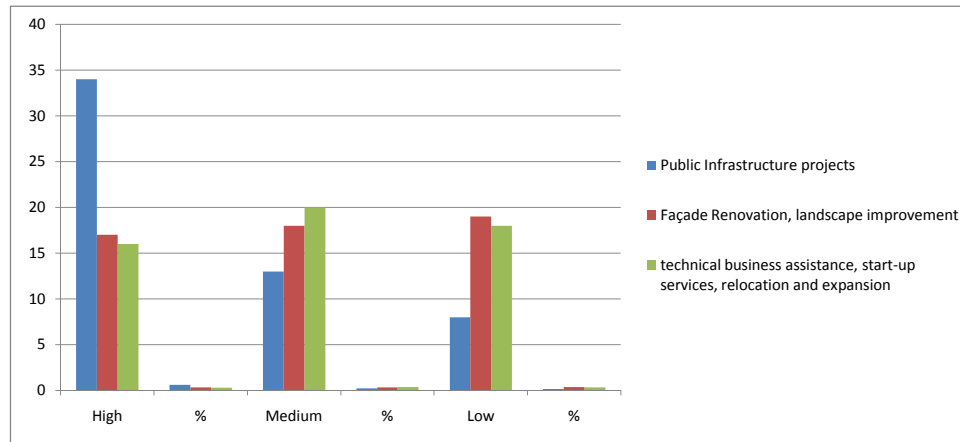
29 Please indicate the impact the following Town services have on the operation of your business

	No/Minor Concern	%	Moderate Concern	%	Major Concern	%	Total
Wastewater Constraints	29	56%	16	31%	7	13%	52
Access to financial capital	32	63%	13	25%	6	12%	51
Lack of adequate parking	30	59%	11	22%	10	20%	51
Training programs for employees	39	87%	6	13%		0%	45
Site availability	37	77%	7	15%	4	8%	48
Lack of transportation/freight	38	84%	7	16%		0%	45



**30 Rate the importance of the following Community Development project in our community.**

	High	%	Medium	%	Low	%	Total
Public Infrastructure projects	34	62%	13	24%	8	15%	55
Façade Renovation, landscape improvement	17	31%	18	33%	19	35%	54
technical business assistance, start-up services, relocation and expansion	16	30%	20	37%	18	33%	54



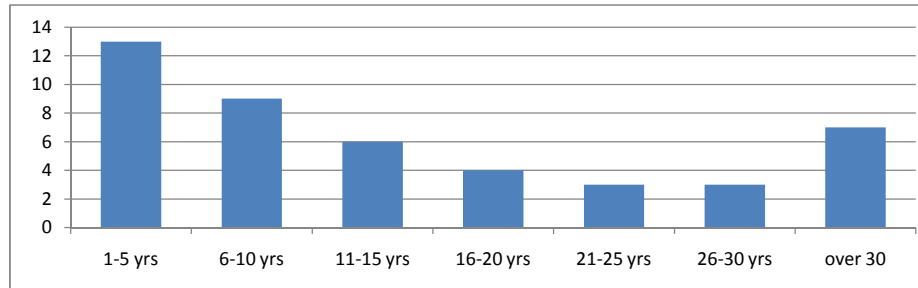


Number of Surveys

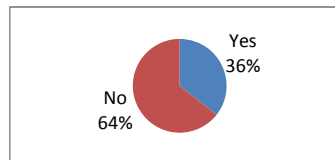
46

**1 What is your company's primary business? PROFESSIONAL SERVICES****2 How long has your business been in Paradise?**

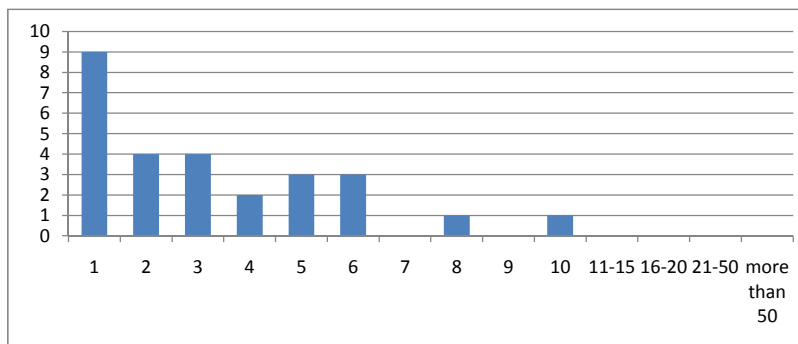
1-5 yrs	13
6-10 yrs	9
11-15 yrs	6
16-20 yrs	4
21-25 yrs	3
26-30 yrs	3
over 30	7

**3 Is your business a home-based business**

Yes	16
No	29

**4 Number of full-time employees**

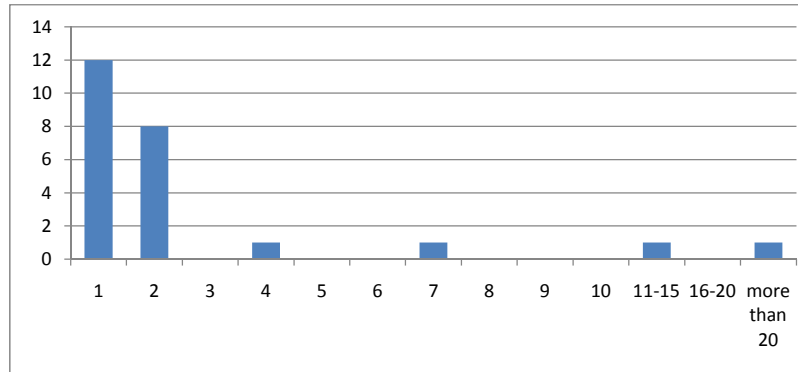
1	9
2	4
3	4
4	2
5	3
6	3
7	
8	1
9	
10	1
11-15	
16-20	
21-50	
more than 50	



## Professional Services

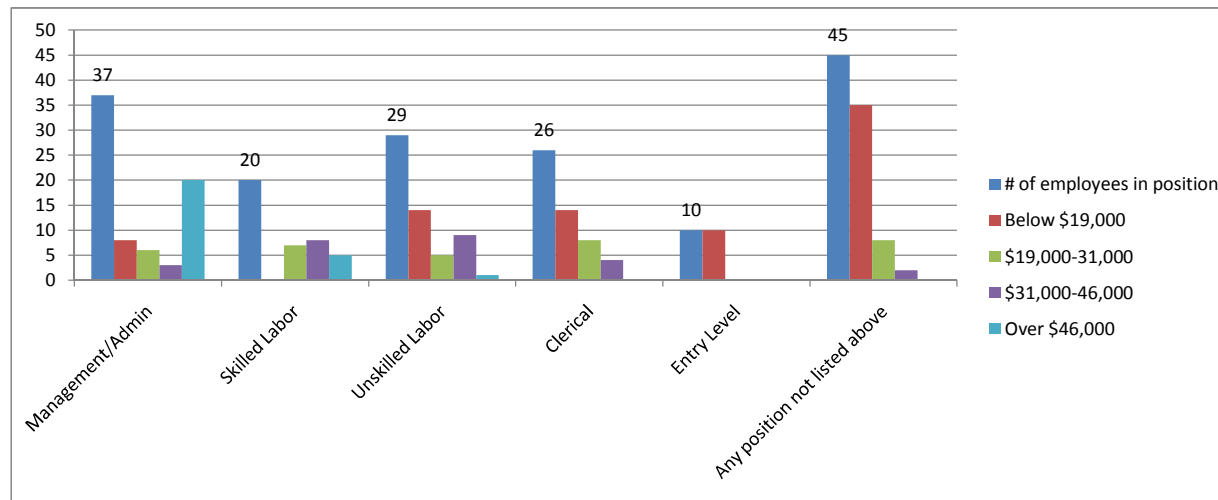
### 5 Number of part-time employees

1	12
2	8
3	
4	1
5	
6	
7	1
8	
9	
10	
11-15	1
16-20	
more than 20	1



### 6 Employment Positions and Salary Ranges

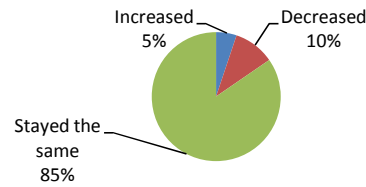
job/ position	# of employees in position	Below \$19,000	\$19,000- 31,000	\$31,000- 46,000	Over \$46,000	
Management/Admin	37	8	6	3	20	37
Skilled Labor	20		7	8	5	20
Unskilled Labor	29	14	5	9	1	29
Clerical	26	14	8	4		26
Entry Level	10	10				10
Any position not listed above	45	35	8	2		45



# Professional Services

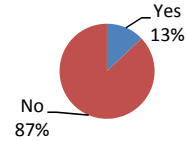
Over the past 12 months, have the number of people employed by your business increase, decreased, or stayed the same?

Increased	2
Decreased	4
Stayed the same	33



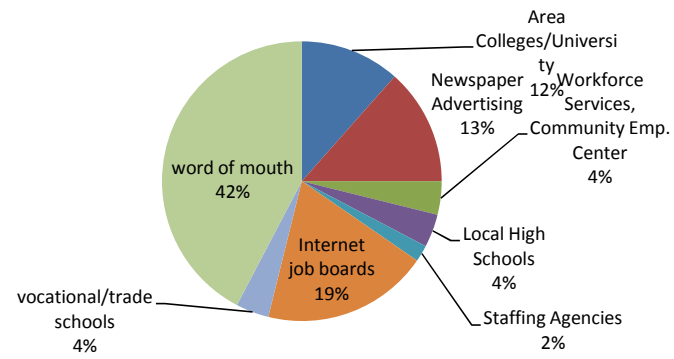
Do you plan to hire in the next 6 months?

Yes	5
No	34



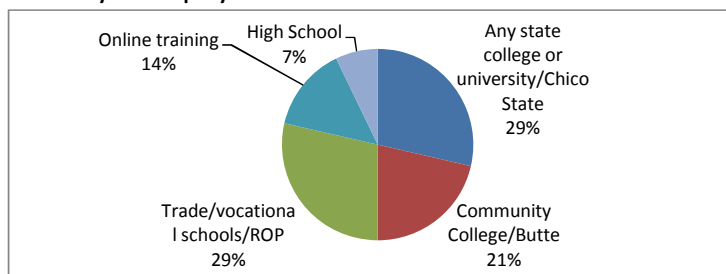
Please indicate which of the following methods you use to obtain replacement/new employees

Area Colleges/University	6
Newspaper Advertising	7
Workforce Services, Community Emp. Center	2
Local High Schools	2
Staffing Agencies	1
Internet job boards	10
vocational/trade schools	2
television	
word of mouth	22
other	

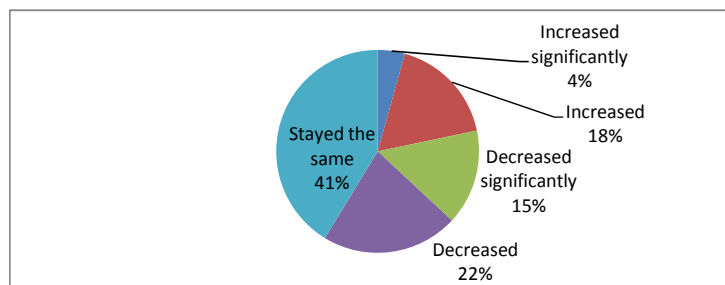


**10 Which higher education institution provides better job training skills for the needs of your company?**

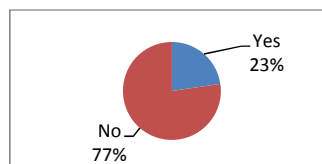
Any state college or university/Chico State	4
Community College/Butte	3
Trade/vocational schools/ROP	4
Military	
Online training	2
Dept. of Social Services	
High School	1
Community Care Options	

**How have your gross revenues changed over the last 12****11 months?**

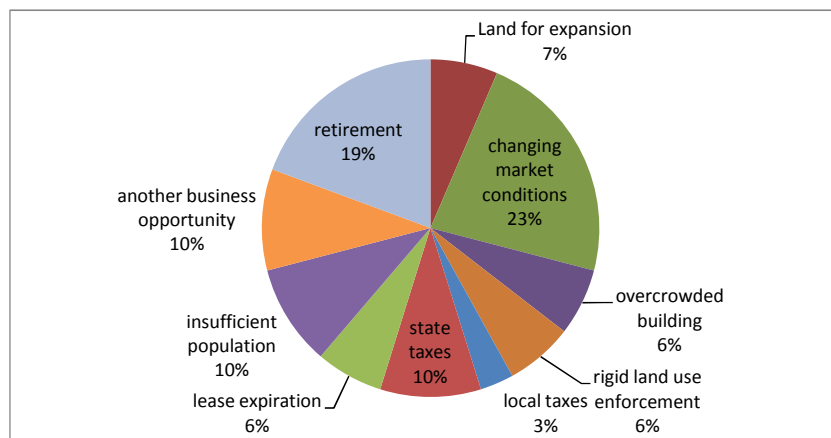
Increased significantly	2
Increased	8
Decreased significantly	7
Decreased	10
Stayed the same	19

**Are you considering relocating, selling or closing this****12 business in the next five years?**

Yes	10
No	34

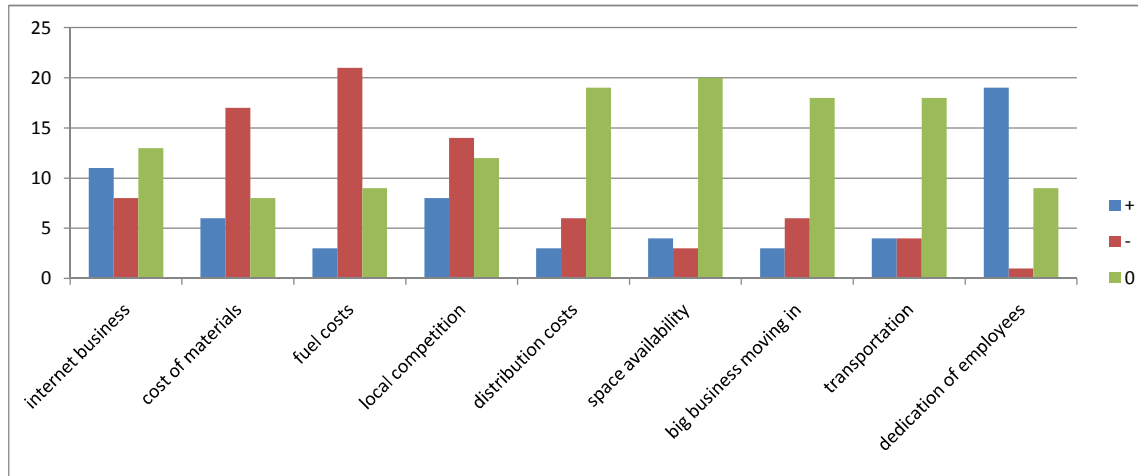
**13 Are you considering relocating, what would your primary reason be for this decision?**

Technology Needs	2
Land for expansion	7
changing market conditions	2
overcrowded building	2
environmental concerns	
rigid land use enforcement	2
local taxes	1
state taxes	3
lease expiration	2
insufficient population	3
insufficient labor supply	
another business opportunity	3
retirement	6

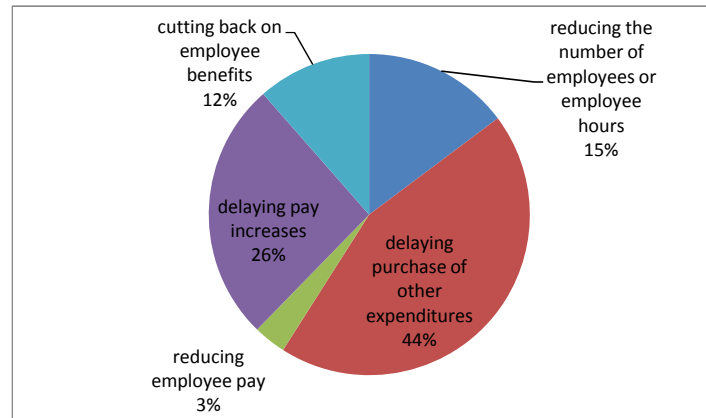


**14 What economic factors have an impact on your business**

	+	%	-	%	0	%	Total
internet business	11	34%	8	25%	13	41%	32
cost of materials	6	19%	17	55%	8	26%	31
fuel costs	3	9%	21	64%	9	27%	33
local competition	8	24%	14	41%	12	35%	34
distribution costs	3	11%	6	21%	19	68%	28
space availability	4	15%	3	11%	20	74%	27
big business moving in	3	11%	6	22%	18	67%	27
transportation	4	15%	4	15%	18	69%	26
dedication of employees	19	66%	1	3%	9	31%	29

**15 What steps are you taking to control or reduce costs for your business**

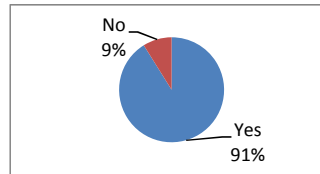
reducing the number of employees or employee hours	9
delaying purchase of other expenditures	27
reducing employee pay	2
delaying pay increases	16
cutting back on employee benefits	7



## Professional Services

### 16 Do you see yourself in Paradise in the next 5 years

Yes	41
No	4

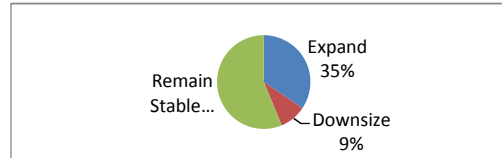


### 17 If no, why not?

not progressive, no downtown (2), business can't feed on business, laws are too rigid, town control

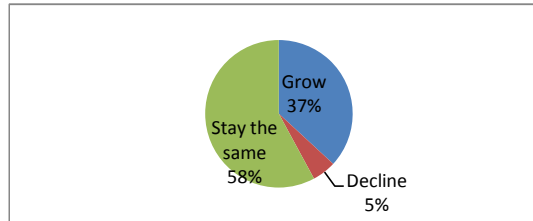
### 18 In the next 5 years you plan to:

Expand	11
Downsize	3
Remain Stable	18



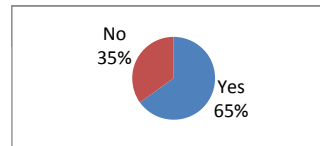
### 19 Over the next 12 months, do you plan to expand your product line?

Grow	14
Decline	2
Stay the same	22



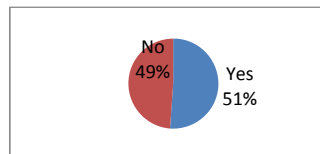
### 20 Do you use the internet to conduct business

Yes	28
No	15



### 21 If the Town provides a business directory on the town's website, would you like to advertise your business?

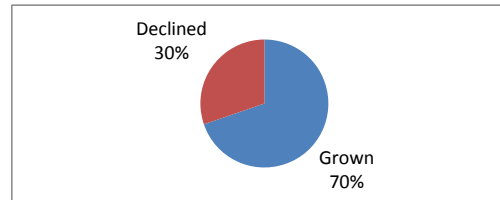
Yes	21
No	20



# Professional Services

## 22 In the past 5 years has your business

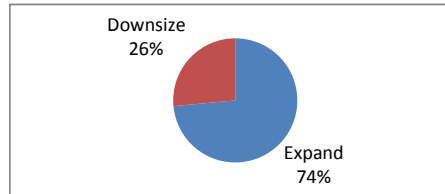
Grown	30
Declined	13



## 23 In the next 5 years do you plan to:

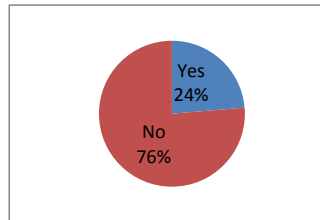
Expand	25
Downsize	9

stay the same



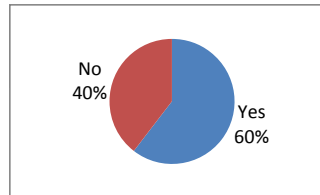
## 24 Over the next 12 months, do you plan to expand your product line?

Yes	9
No	29



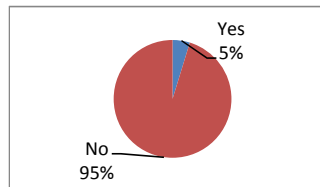
## 25 Is there room for expansion at your current site?

Yes	26
No	17



## 26 Over the next 12 months, do you expect to seek a bigger building?

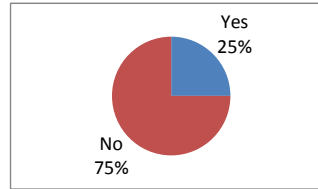
Yes	2
No	40



# Professional Services

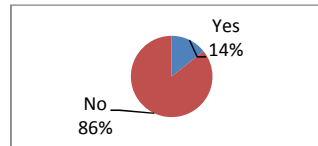
## 27 Do you see opportunities for synergies or value-added products?

Yes	9
No	27



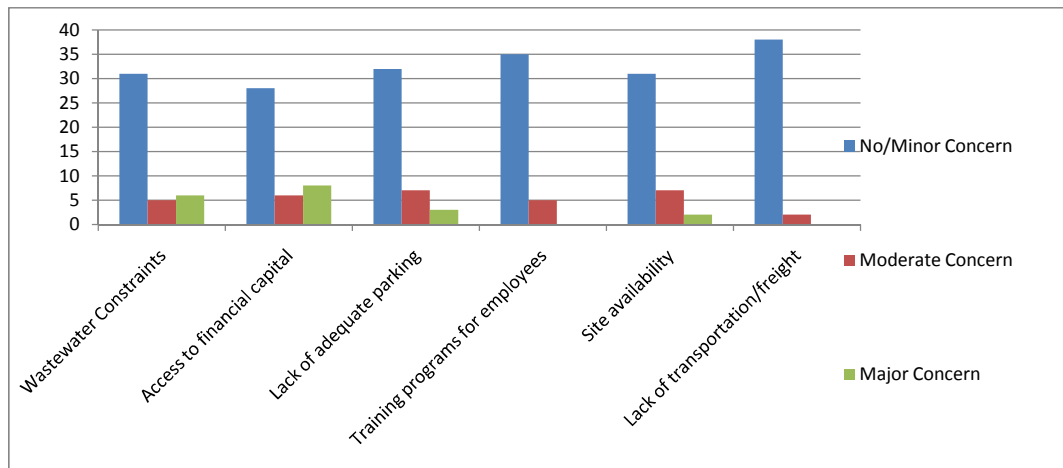
## 28 Have you combined products or offered specials as a local effort with other merchants in town or in the county?

Yes	6
No	36



## 29 Please indicate the impact the following Town services have on the operation of your business

	No/Minor Concern		Moderate Concern		Major Concern		
	Count	%	Count	%	Count	%	Count
Wastewater Constraints	31	74%	5	12%	6	14%	42
Access to financial capital	28	67%	6	14%	8	19%	42
Lack of adequate parking	32	76%	7	17%	3	7%	42
Training programs for employees	35	88%	5	13%	0	0%	40
Site availability	31	78%	7	18%	2	5%	40
Lack of transportation/freight	38	95%	2	5%	0	0%	40





**30 Rate the importance of the following Community Development project in our community.**

	High	%	Medium	%	Low	%	
Public Infrastructure projects	24	59%	13	32%	4	10%	41
Façade Renovation, landscape improvement	15	37%	16	39%	10	24%	41
technical business assistance, start-up services, relocation and expansion	11	28%	15	38%	14	35%	40

