TOWN OF PARADISE

Fiscal Year 2015/16 Operating and Capital Budget Status Update and Mid-Year Report

February 9, 2016

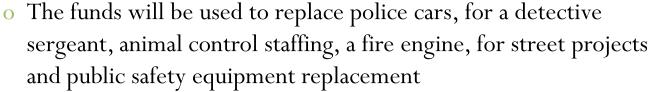


Objectives of the Mid-Year Budget Report

- 1. Receive a budget/financial update and approve Mid-Year Budget Adjustments
- 2. Provide direction to staff for scheduling a Town Council goal setting workshop to discuss 2016/17 budget priorities

2015/16 Operating and Capital Budget

- The 2015/16 budget was adopted June 29, 2015
- Town Council, Management and Staff have made deep cuts and worked hard to right the Town's financial ship
 - After six years of cuts, depleted reserves, delayed asset replacement and deferred maintenance, the community passed Measure C
 - A six year 0.50% transaction and use tax which took effect April 1, 2015
 - About \$1 million per year for six years will be received





1010 - General Fund



Newest Police K 9 "Taz"

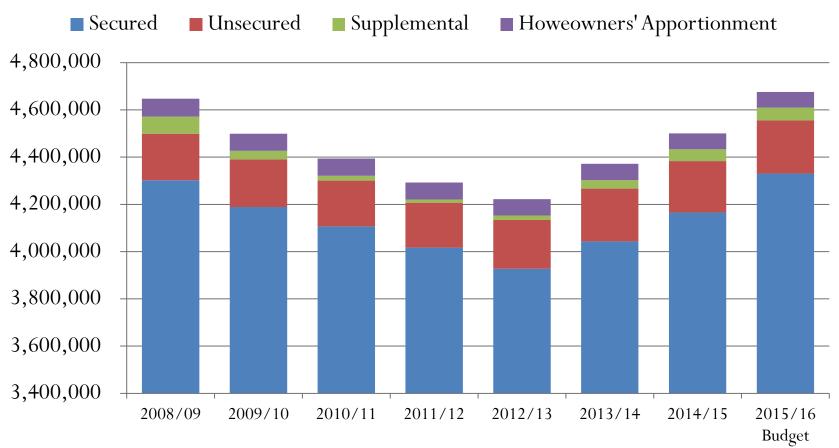
General Fund Revenues

Measure C

Measure C
Temporary 0.50%
Sales & Use Tax
Implemented
4/1/15

- Receipts to date
 - \$291,666 April June 2015 (4th Quarter)
 - \$281,981 July September 2015 (1st Quarter)
 - \$144,400 Partial October December 2015 (2nd Quarter)
- Historically, from highest to lowest, following is the order of sales tax receipts:
 - o October December
 - o January March
 - o April June
 - July September
- Extrapolating this data to estimate 2015/16, receipts should exceed \$1.1 million
- However, to remain conservative, the estimate has been reduced by 5% to \$1,071,000.
- Recommended budget adjustment \$72,571

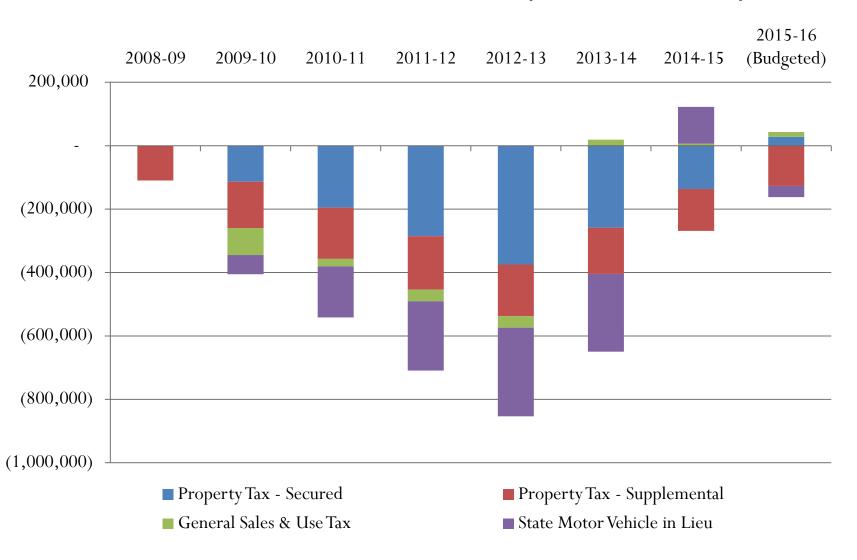
Property Taxes



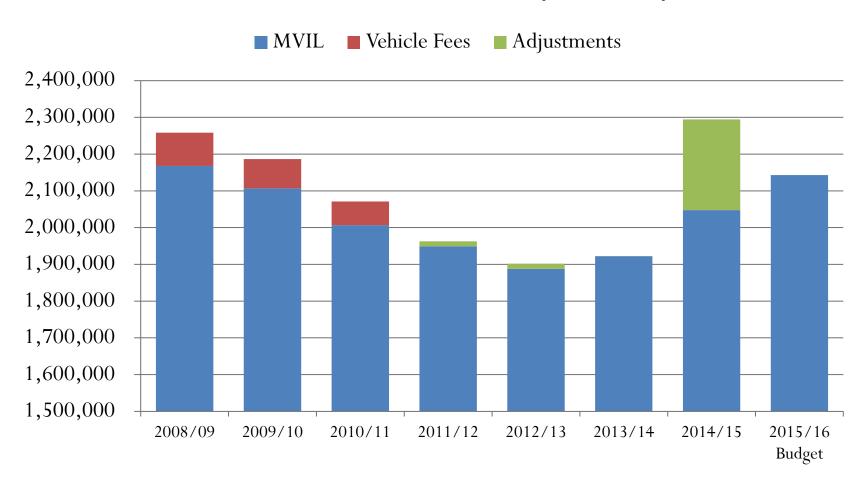
Recommended 2015/16 Budget Adjustments:

- Increase secured property taxes \$60,480
- Increase unsecured property taxes \$4,112
- Decrease homeowners apportionment \$3,800

\$3.6 Million In General Fund Property Value Based Revenues Lost – 2008/09 to 2015/16

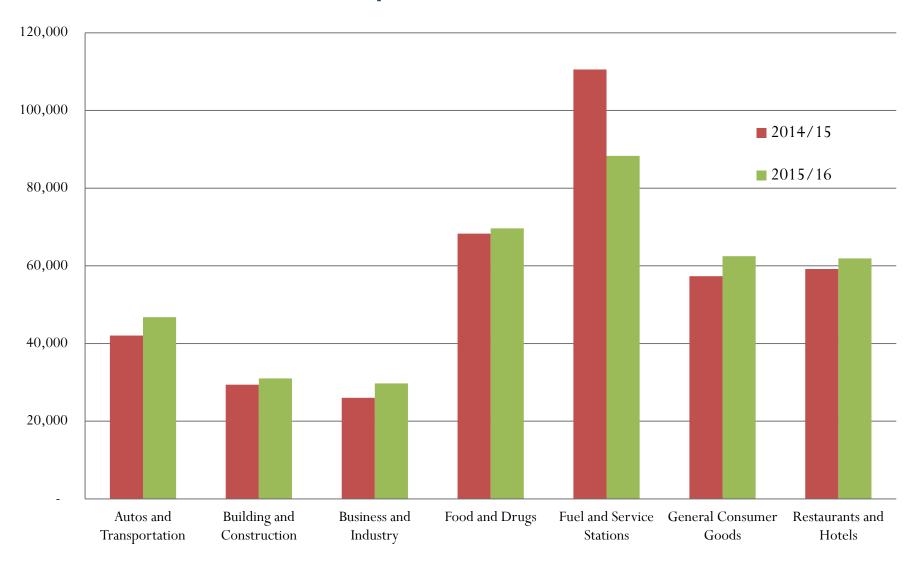


Motor Vehicle in Lieu (MVIL)

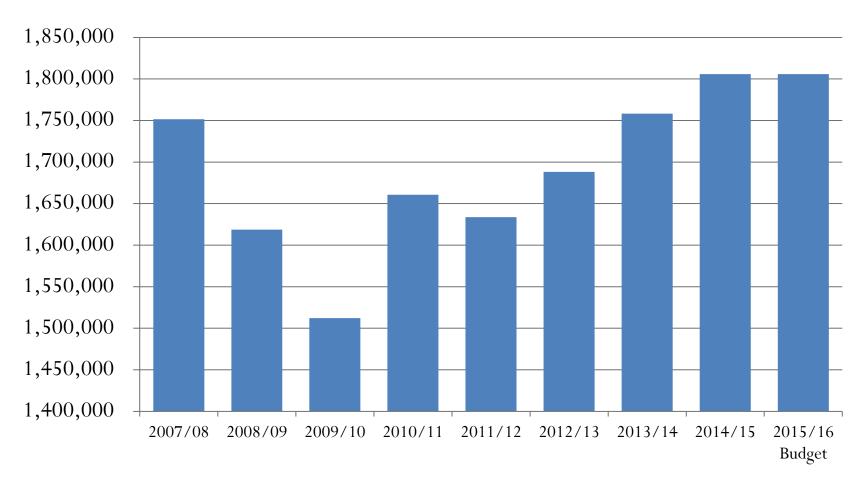


Recommend decreasing budget \$55,976

Sales Tax – 1st Quarter by Major Business Group

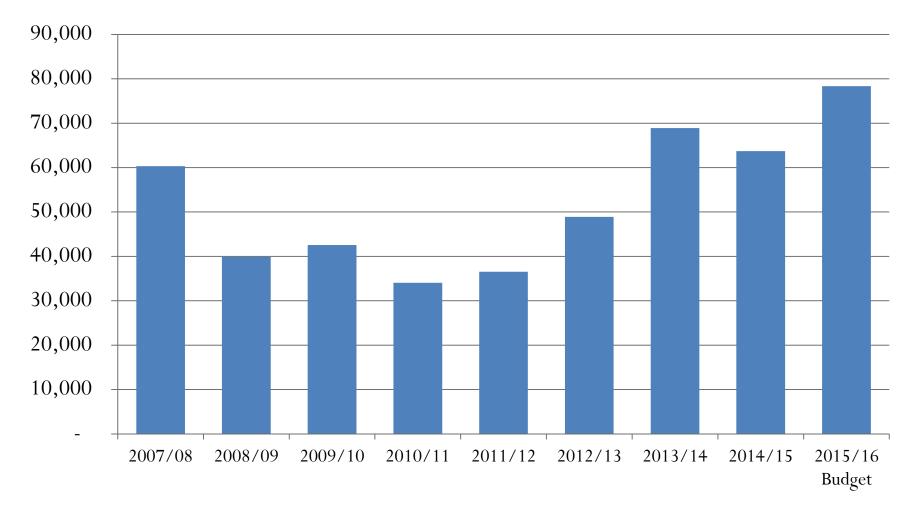


Sales Tax



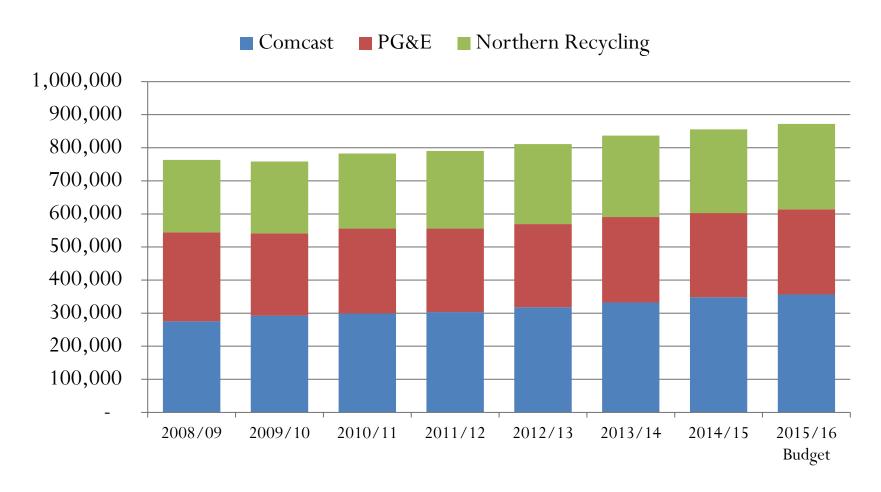
Recommend decreasing budget by \$10,059

Property Transfer Tax



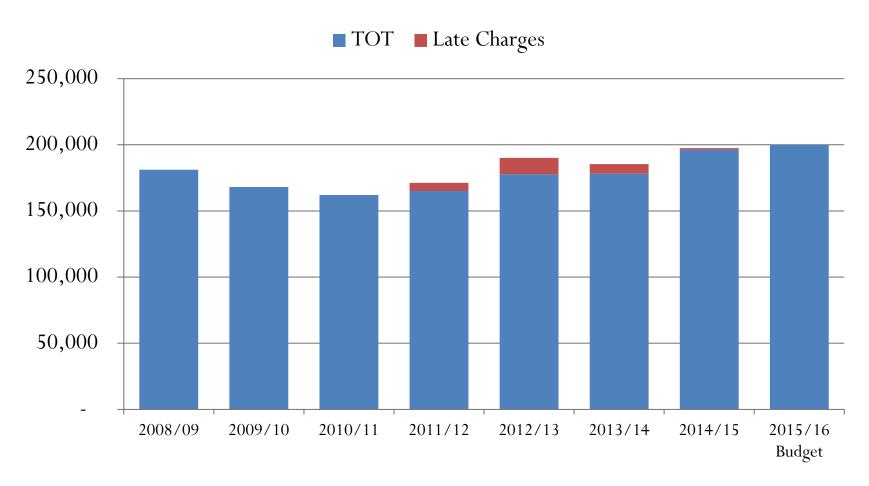
Recommend increasing budget \$15,093

Franchise Fees



Recommend increasing budget \$1,814

Transient Occupancy Taxes (TOT)



Recommend decreasing budget \$194

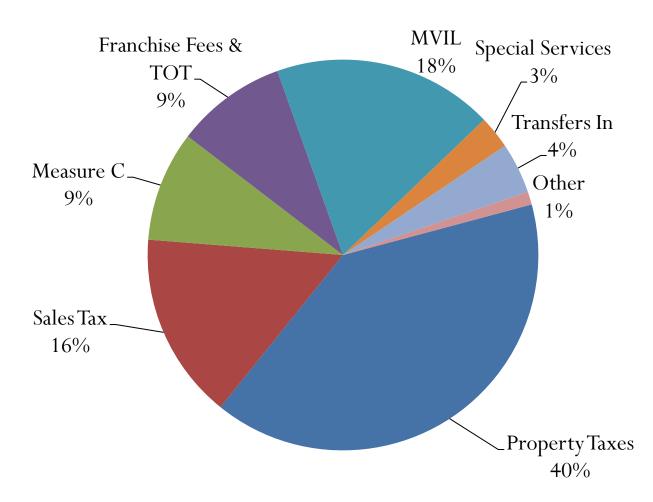
Other Revenues

- State Mandated Claim Reimbursements
 - The State released another \$10,867 in interest in 2015/16
 - \$218,810 is still owed
 - Staff recommends increasing the 2015/16 budget by \$10,867
- State Fire Assistance
 - The Town lends resources whenever possible to the state. 2014/15 resulted in higher than usual rental income as shown by recent historical receipts below:
 - o 2014/15 \$174,163
 - 0 2013/14 \$24,601
 - 0 2012/13 \$94,085
 - o 2011/12 \$5,609
 - o 2010/11 \$0
 - Staff recommends increasing the budget by \$10,000 as \$78,237 has already been received for 2015/16.

General Fund Revenues

| | 2014/15 Audited Actual | 2015/16 Amended Budget | 2015/16 Proposed Budget | 2015/16 Budget Adjustments |
|----------------|------------------------------|------------------------------|-------------------------------|----------------------------------|
| Measure C | \$291,666 | \$998,429 | \$1,071,000 | \$72,571 |
| Non Department | 10,230,048 | 10,285,524 | 10,307,233 | 21,709 |
| Finance | 13,454 | 20,100 | 20,100 | 0 |
| Police | 125,505 | 73,221 | 78,351 | 5,130 |
| Fire | 182,925 | 83,465 | 92,808 | 9,343 |
| Planning | 50,325 | 56,479 | 57,325 | 846 |
| Waste Manage | 60,640 | 50,373 | 50,593 | 220 |
| Engineering | 42,263 | 39,500 | 38,260 | (1,240) |
| Community Park | 2,670 | 2,500 | 2,500 | 0 |
| Totals | \$10,999,496 | \$11,609,591 | \$11,718,170 | \$108,579 |

General Fund Revenues by Source



General Fund Expenses

Measure C

Essential in Preserving Services

Maintaining Balanced Budget

Addressing Critical One-time Expenses

Replacing Equipment, Doing Road Improvements and Deferred Maintenance

Measure C - Police Department

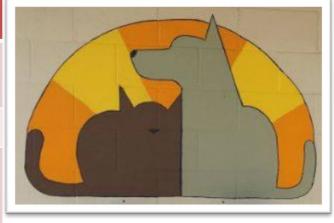
| | 2015/16 Proposed Budget | 2015/16 Mid-Year Adjustments |
|-----------------------------|-------------------------------|------------------------------------|
| Lieutenant Reinforcement | \$13,439 | \$13,439 |
| Sergeant Detective | 111,619 | 13,805 |
| Police Cadets (3) | 51,563 | 6,563 |
| Police Cars | 100,000 | 0 |
| Body Cameras | 14,034 | 0 |
| LiveScan Machine | 11,670 | (330) |
| Station Repairs | 96,000 | 51,000 |
| Officer Training | 15,000 | 0 |
| K-9 Program | 10,000 | 0 |



Police Station Restoration Complete

Measure C – Animal Control Services

| | 2015/16 Proposed Budget | 2015/16 Mid-Year Adjustments |
|--|-------------------------------|------------------------------------|
| Increased Officer Hours | \$23,751 | (\$1,041) |
| Officer Training | 3,000 | 0 |
| Pressure Washer/ Sanitation Unit | 5,200 | 200 |



Measure C – Fire Department

| | 2015/16 Proposed Budget | 2015/16 Mid-Year Adjustments |
|-------------------|-------------------------------|------------------------------------|
| CAL FIRE Contract | \$150,000 | \$ O |
| Exhaust System | 20,511 | 0 |
| 4 SCBAs | 25,000 | 0 |
| Fire Engine | 94,132 | 5,100 |



Similar Fire Engine to be delivered in May 2016

Measure C – Public Works

| | 2015/16 Proposed Budget | 2015/16 Mid-Year Adjustments |
|--------------------------------|-------------------------------|------------------------------------|
| Pedestrian Safety Crossings | \$25,000 | \$0 |
| Pearson Road Improvement | 200,000 | 0 |



Pearson Road and Drainage Improvements to begin late spring 2016

Measure C Updated

| | 2015/16 Amended Budget | 2015/16 Proposed Budget | 2015/16 Budget Adjustments |
|--------------------|------------------------------|-------------------------------|----------------------------------|
| Revenues | \$998,429 | \$1,071,000 | 72,571 |
| Expenditures | (881,183) | (969,919) | (88,736) |
| | | | |
| Unassigned Reserve | 117,246 | 101,081 | (16,165) |
| Assigned Reserve | 283,274 | 283,274 | 0 |

Non Department Specific and Administrative Expenses

- Recommend increasing non department specific expenses
 \$9,009
 - Additional bank fees and housing fund transfers
- Collectively administrative divisions are expected to increase \$13,239 for equipment, utilities, benefit changes and legal matters

| \checkmark | Town Council | (500) |
|--------------|------------------------|---------|
| \checkmark | Town Clerk | (2,619) |
| \checkmark | Town Manager | 1,038 |
| \checkmark | Central Services | 4,117 |
| \checkmark | Information Technology | 5,128 |
| \checkmark | HR and Risk Management | 724 |
| \checkmark | Legal Services | 2,300 |
| \checkmark | Finance | 3,051 |



Police Department



Administration

Savings \$13,448

Pending Lieutenant Retirements

Leaves Budget Room for Recruitment, Training and Accrual Payouts

Operations

Savings \$18,134

Gasoline and Four Vacant Positions

Public Safety Communications

Savings \$11,324

Retiree Medical Savings from One Less Retiree

Hire One Position to Replace Vacant Part Time Positions

Fire Department

Savings \$2,209

Retiree Medical & Gasoline CAL FIRE is on track to achieve \$96,884 budgeted savings



Community Development and Public Works

Planning

Increase \$4,902

Health benefit elections

Fleet Management

Increase \$22,666

Aged fleet maintenance & repair supplies

2015/16 Proposed budget \$13,000 less than prior year One of three new police vehicles funded by Measure C



General Fund Expenses

| | 2014/15 Audited Actual | 2015/16 Amended Budget | 2015/16 Proposed Budget | 2015/16 Budget Adjustments |
|----------------|---------------------------|------------------------------|-------------------------------|-------------------------------|
| Measure C | \$8,392 | \$881,183 | \$969,919 | \$88,736 |
| Non Department | 929,836 | 967,726 | 976,735 | 9,009 |
| Administration | 1,755,969 | 1,545,301 | 1,558,540 | 13,239 |
| Police | 3,587,252 | 4,084,261 | 4,042,069 | (42,192) |
| Fire | 3,463,198 | 3,639,083 | 3,636,874 | (2,209) |
| Comm Develop | 164,317 | 168,540 | 173,442 | 4,902 |
| Public Works | 38,174 | 220,479 | 243,145 | 22,666 |
| Totals | \$9,947,138 | \$11,506,573 | \$11,600,725 | \$94,152 |

General Fund Summary

| | 2014/15 Audited Actual | 2015/16 Amended Budget | 2015/16 Proposed Budget | 2015/16 Budget Adjustments |
|--------------------------|------------------------------|------------------------------|-------------------------------|----------------------------------|
| Total Revenues | \$10,299,035 | \$10,126,131 | \$10,154,424 | \$28,293 |
| Measure "C" Receipts | 291,666 | 998,429 | 1,071,000 | 72,571 |
| Transfers In | 408,795 | 485,031 | 492,746 | 7,715 |
| Total Resources | \$10,999,496 | \$11,609,591 | \$11,718,170 | \$108,579 |
| Total Expenditures | \$9,938,746 | \$10,607,890 | \$10,609,740 | 1,850 |
| Measure "C" Expenditures | 8,392 | 881,183 | 969,919 | 88,736 |
| Transfers Out | 0 | 17,500 | 21,066 | 3,566 |
| Total Financial Uses | \$9,947,138 | \$11,506,573 | \$11,600,725 | \$94,152 |
| | | | | |
| General Fund Net Income | \$1,052,358 | \$103,018 | \$117,445 | \$14,427 |

General Fund Reserves

| | 2014/15 Audited Actual | 2015/16 Amended Budget | 2015/16 Proposed Budget |
|------------------------------------|------------------------------|------------------------------|-------------------------------|
| Designated Reserves | | | |
| Nonspendable (RDA and Other Loans) | \$2,008,233 | \$1,974,731 | \$1,983,233 |
| Assigned to Measure "C" 2020-21 | 283,274 | 283,274 | 283,274 |
| Unassigned Measure "C" | 0 | 117,246 | 101,081 |
| Unassigned | 646,852 | 666,126 | 688,216 |
| Ending Fund Balance | \$2,938,359 | \$3,041,377 | \$3,055,804 |

Other Funds



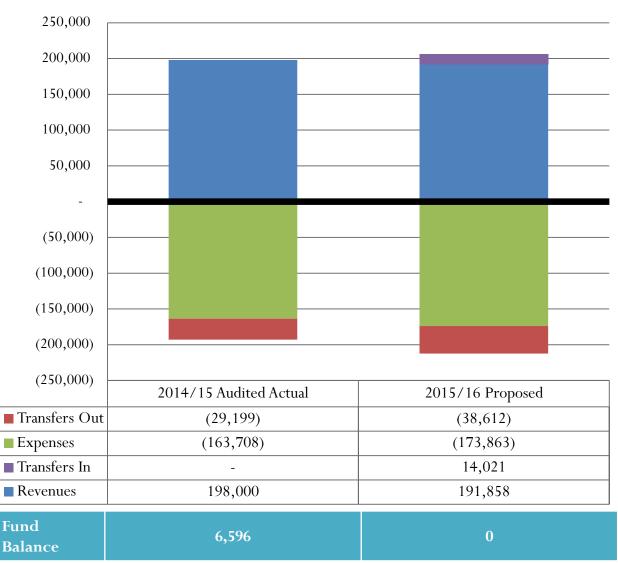
2030 – Building Safety & Wastewater Services

- >2014/15 building permits reach 2007/08 levels at \$243,733
- ➤ Recommend increasing building permits \$10,178 and plan check fees \$11,920
- ➤ Budget remains conservative
- Will maintain healthy reserve for next economic downturn & equipment replacement



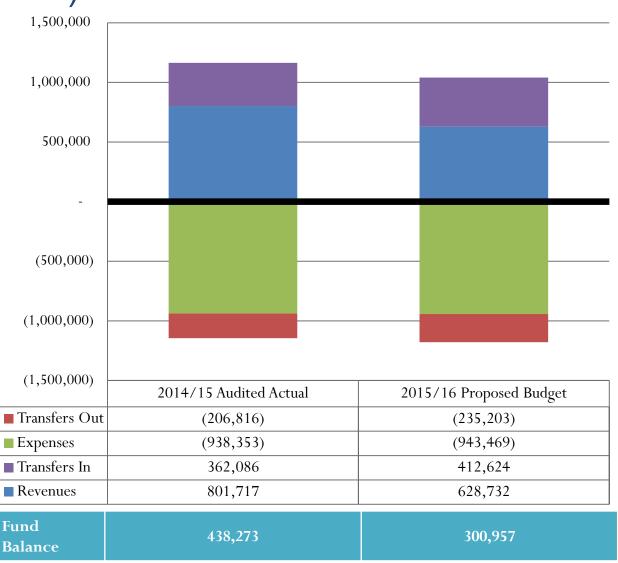
2070 - Animal Control Services

- Revenues and expenses will conclude in 2015/16 about as expected
- Will receive \$11,900 in PASH donations for various shelter expenses
- A transfer from the Animal Donation fund of \$14,021 will be needed to balance the fund; \$48,000 will remain in the donation fund
- At current levels, services are sustainable for another 3.5 years



2120 – State Gas Tax (Street Maintenance)

- Gas tax revenues are expected to be down 22% in 2015/16 due to lower gas prices
- There is legislation pending that may provide funding for roads statewide
- Staff is anxiously watching trend of decreasing revenues because a healthy fund balance is important to maintain services and leverage grants



Fiscal Health Analysis

Town's Fiscal Health for 2015/16



The Town will remain at a "C-" status for overall financial health. In order to improve this grade, we need to continue to address depleted reserves, long-term obligations, diminished assets and also look for ways to diversify our revenue stream.

The good news: We are on the right track and will improve our financial stability if we continue to make good financial decisions.

- 1. Recurring General Fund Operating Deficits
 - Measure C has temporarily cured the General Fund Operating Deficit.
- 2. General Fund Reserves (unassigned reserves) are Inadequate
 - A 5.9% unassigned reserve is projected. The diagnostic tool recommends at least an 8% unassigned reserve, and the Town has a goal of 10%.
- 3. Inadequate Cash and Short Term Investments
 - The Town still had to borrow \$2.7 million to build a cash flow bridge this fiscal year. The TRAN will cost \$31,000 in interest and issuance costs.

- 4. Fixed & Personnel Costs Exceed 80% of Operating Expenditures
 - Town's fixed costs as a percent of Operating Expenditures are 89% for budget 2015/16.
- 5. Budget Balanced by Deferring Asset Maintenance
 - Measure C has allowed the Town to budget asset replacement and maintenance in 2015/16; however, Measure C only lasts 5 more years.
- 6. Pension Liabilities or Post-Employment Benefit Funding Deferred
 - The Town has another 15 years to pay on the Pension Obligation Bond and CalPERS is amortizing current pension liability over 20 + years. The Town can only afford to contribute \$25,000 to OPEB this fiscal year.

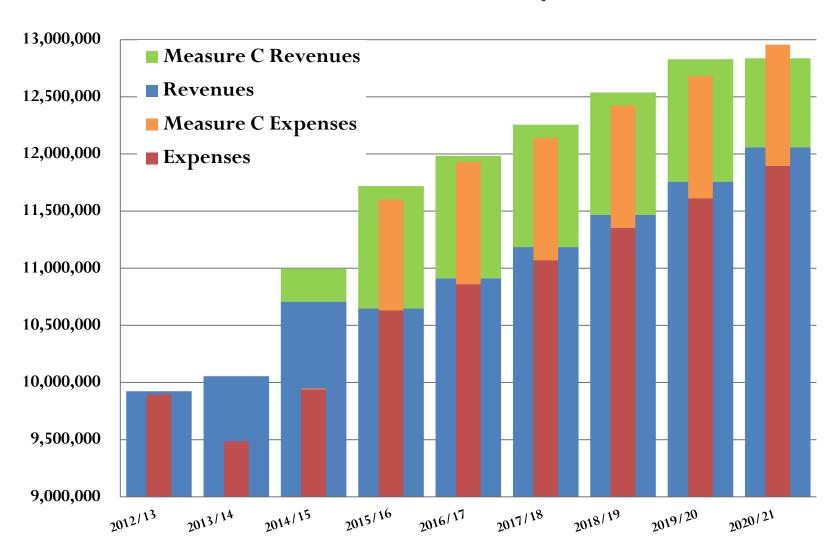
General Fund Five Year Projection



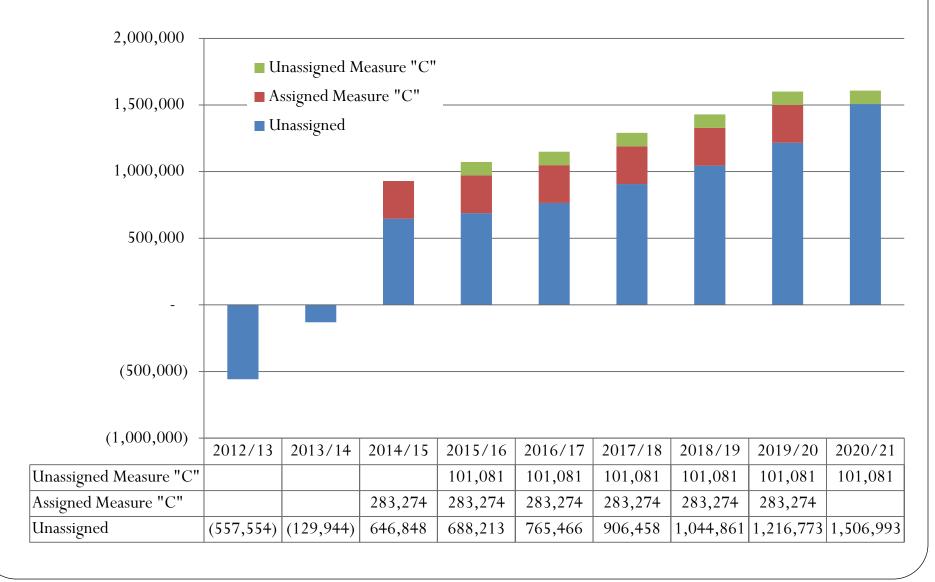
General Fund Five Year Projection

- Includes conservative assumptions about revenue and expenditure growth for the next 5 years including:
 - CalPERS pension contribution increases
 - Pension Obligation Bond increases
 - CAL FIRE contract increases
 - Lease purchase payoffs
- Revenues will exceed expenditures in a range from \$50,000 to \$150,000 per year
- Challenge will be to prioritize items that still require funding

Five Year General Fund Projection Revenue & Expenses



Five Year General Fund Projection Usable Reserves



Future Funding Requirements

Employee COLA's

- Over 7Years since last COLA
- CPI 8.6% in the 7 years
- Employee Health Benefit Contributions growing

Measure C is Temporary

- Town must wean itself off of support for:
 - Sergeant Detective & Animal Control Officer
 - CAL FIRE contract
 - Training and K-9 Program

CAL FIRE Contract Renewal

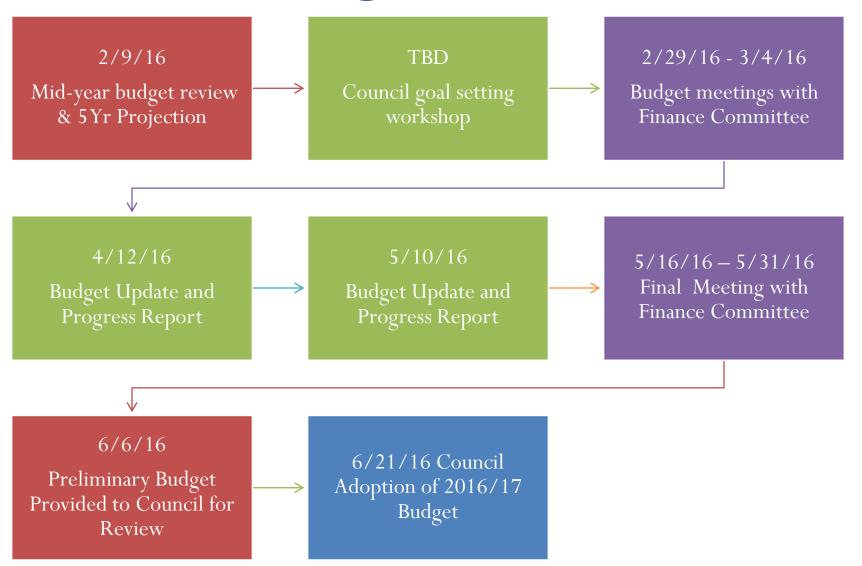
- Five year contract expires June 2017
- 5% escalator totaling about \$150,000/year
- Town's may not grow 5% per year

OPEB Contributions

- Underfunding Annual contributions should be \$150,000
- 2015/16 Contribution \$25,000

2016/17 Budget Adoption

2016/17 Budget Adoption Timeline



Conclusion

Weaknesses

Strengths

Little diversity to revenues

Long term obligations

Funds being carefully monitored

Sustainable expenses in budget

Measure C being used wisely

Questions & Direction