Loan Procedures

- Step I: Applicant contacts a Certified Lender to prequalify for a primary loan and obtain a Pre-Qualification Letter. The primary loan must be: minimum of 30 years, fixed rate, fully-amortized, and from an institutional mortgage lender not a private lender.
- Step 2: Applicant submits Lender's Pre-Qualification Letter to Town of Paradise and is given an Interest Form for the program. If Applicant appears to be eligible based on the initial information they provided, the Town provides a Letter of Pre-Qualification. The Letter of Pre-Qualification does not mean that the applicant is approved for funding.
- Step 3: Once a Letter of Pre-Qualification is provided by the Town, Applicant works with a Certified Realtor to select a home. (Certified Realtors list is available on Town's website, from Lender or at Town Hall). Applicant enters into a Purchase Contract, contingent upon receiving loan approval from the Town. Realtor obtains signatures on necessary documents, opens escrow, and provides needed documentation.
- Step 4: Once escrow is opened, Applicant applies for Town's program and is given an Application Packet which is completed and submitted with all requested verification items. Town's loan amount fills the gap between approved amount of 1st loan and purchase price of home.
- Step 5: Realtor schedules all necessary inspections and ensures that repairs are made. The Town requires a "Section One" pest clearance, a leadbased paint inspection for homes built before 1978, and a standard appraisal. Town staff will inspect the home to ensure program compliance.
- Step 6: Once all inspections are complete and all loan and program requirements are met, final approval is granted by the Town, and a Letter of Approval is sent to Applicant, Lender and Realtor. Loan documents are prepared and delivered to escrow where they are signed by Applicant. After review of all documents and escrow conditions are met, Town releases funds to escrow.



First-Time Homebuyer **Program**



Town of Paradise Business & Housing Services Division 5555 Skyway Paradise, CA 95969

housing@townofparadise.com www.townofparadise.com/housing





530-872-6291 x122

Loan Terms

- A First-Time Homebuyer Program loan is deferred — meaning that the homeowner makes no monthly payments.
- The term of the loan is 30 years; however the loan can come due if the property is sold, vacated by the borrower, refinanced or transferred.
- 1% simple interest is accrued for 10 years.
- The amount of the loan is limited to the "gap" financing needed to purchase the home.

Homebuyer Eligibility

To qualify for the program, you must:

- Meet income guidelines -- see website for limits
- Have not owned a home for the last three years
- Qualify for a primary loan
- Provide 2% down payment (based on price of home — funds can be gifted)
- Have a minimum credit score of 650 with no accounts in collections

Housing Unit Eligibility

For the home to qualify for the program, it must be:

- Located within the Paradise Town limits
- A new or previously owned single-family detached house, condominium, townhouse, residential loft structure or manufactured home in a common-interest development or a singlefamily lot and placed on a permanent foundation system
- Rental housing can be eligible if being purchased by a renter currently occupying the unit
- In compliance with State and local codes and ordinances





Certified Lenders

Academy Mortgage Nathan McGraw Jay Jones Mortgage One Kristen Wilson **Priority Financial Dominic Schuessler** Leah Roadrunner (530)212-7277 Joseph Pennington (530) 518-1043 (530)570-2385 - Cell (530)774-0186 - Cell Ana Poole (530)209-8247 - Cell nmcgraw@changemtg.com networkmortgage@hotmail.com (530)624-3907 Jay@happydog.com (530)945-4024 - Cell dominicschuessler@tcbk.com Leah.roadrunner@academymortgage.com ifundloans@gmail.com apoole@gomortgageone.com Access Real Estate Lending **CMG Home Loans Fulcrum Home Loans** Mason McDuffie **Generations Home Loans** Sierra Central Credit Union Umpqua Bank Daniel C. Salas Allison Denney Ashlev Brooks Geldie Richardson **Sharon Garcia** Matt Schimmel Jennifer Beers (530)228-6300 - Cell (530)570-8634 - Cell (530)588-1344 - Cell (530)305-1839 - Cell (530) 751-3401 (530)518-2274 - Cell (323)821-9411 - Cell ashley@fulcrumhomeloans.com Geldie.Richardson@genhl.com mattschimmel@umpquabank.com danny@accessloans.net adenney@cmghomeloans.com sgarcia@sccu4u.com ibeers@masonmac.com **David Gulbransen** Mario Reves Jr.— Hablo Zachary Sylvia Julio Cobian Newrez Cassandra Morrison **Unified Home Loans** (530)588-6779 - Cell Kim Flowers-Browne (530)520-9804 - Cell Español (800)200-7228 Paul Bozek (619)793-6994 - Cell David@accessloans.net (530)518-2392 - Cell zachary@fulcrumhomeloans.com (530)519-8270 - Cell cmorrison@sccu4u.com (916)271-4405 - Cell icobian@masonmac.com mreves@cmghomeloans.com kim.flowers-browne@newrez.com Paul@UnifiedHLcom **Commercial Capital Funding** Richard Graeff **Answer Home Loans Guaranteed Rate Renee Jones Walter Pajares** Jeff Schwartz **Seth Conley Kathy Gonzalez** Julia Brown (530)519-9989 - Cell (530)570-8560 - Cell (530)812-2509 (650)346-3515 - Cell (408)373-6585 - Cell (530)514-4773 - Cell (707)834-0901 - Cell richard.graeff@newrez.com Jeff@UnifiedHL.com wpajares@sccu4u.com riones@masonmac.com Seth@mortgageseth.com Kathy@kathygonzalez.net julia.brown@rate.com John Volk Happy Dog Mortgage **Shan Conry** Tom Maiewski Don Krause Stanford Mortgage **Universal Lending** (916)320-6807 - Cell AJ Barandeh (530)570-9999 - Cell (530)440-4342 (530)521-1297 - Cell James "Jim" Heberle Gale Kuns (530) 720-1363 - Cell tmajewski@masonmac.com (530)321-9018 (559)300-5885 - Cell johnvolk@answerhomeloans.com shan.conry@rate.com don.krause@newrez.com AJ@happydog.com iim.heberle@stanfordloans.com gkuns@universallending.org Banner Bank **Rudy Cortez** IMS Lending **Motto Mortgage Streamline** Greg Marskey Jolene Moody US Bank Home Mortgage (530) 3547745- Cell (530)966-1064 - Cell Kari Summerall **Steven Hatcher** (530)762-9590 David Morris Emily Arroyo (503)473-4999 (530)518-3192 Jolene.moody@stanfordmortgage.com (530)828-3244 Rudy@happydog.com (530)592-5276 - Cell greg.marskey@newrez.com Kari.summerall@bannerbank.com Steven.M.Hatcher@gmail.com David.morris1@usbank.com emilyarroyo@mottomortgage.com **Brian Endemano Vincent Anderson** Jason Andrew **Movement Mortgage Wendy Peters Summit Funding** (530)514-2094 - Cell (530)895-5200 (530)864-6925 (530)370-0807 Tanya Quackenbush **Stephanie McKenzie** (530)514-0798 - Cell (530)228-2580 Brian.endemano@bannerbank.com Vinnie@happydog.com jandrew@imslending.com wendy.dixonpeters@newrez.com tanya.quackenbush@movement.com teammeckenzie@summitfunding.net **California Lending Source Ben Heinrichs Land Home Financial Services Bodie Shepherd** The Mortgage Calculator Vanessa Gutierrez Dave Crofut (530)624-2482 - Cell Desiree Gonzalez (530)518-8272 Nexa Mortgage (916)581-2567 Ben@happydog.com (530)586-0923 bodie.shepherd@movement.com Michael Powell (530) 853-3157 - Cell David.crofut@lhfs.com (530)680-4672 - Cell mortgagebyvanessa@gmail.com Desireegonzalez mpowell@nexamortgage.com @themortgagecalculator.com Ari Gagne **Lending Concepts Network Mortgage** Peak Residential Lending, Inc. **Tri Counties Bank** CalVet David Spalding (530)591-7526 **Andrey Dimitrashuk** Michael Humes **Donnie Cattani** Jeromy Rhoades (916)651-9913 (559)709-1820 (530)624-7942- Cell (916) 289-6944 (530)514-8988—Cell Ari@happydog.com david.spalding@calvet.ca.gov Andrey@mylendingconcepts.com networkmortgage@hotmail.com DCattani@peakrl.com jeromyrhoades@tcbk.com **Change Home Mortgage** Megan DuSell LRG Lending Darin Wilson **Precision Home Loans** Andreas Fellner (530)514-4388- Cell Tracy Rover (530)899-1870 Debra James (530)351-1918 John Acevedo (530)228-9020 - Cell (916)747-5892 - Cell (530) 321-4353 andreasfellner@tcbk.com Megan@happydog.com dain@networkmortgageonline.com jacevedo@changemtg.com tracerover@gmail.com Debra.james@precisionhl.com